



# **Utah State Council**

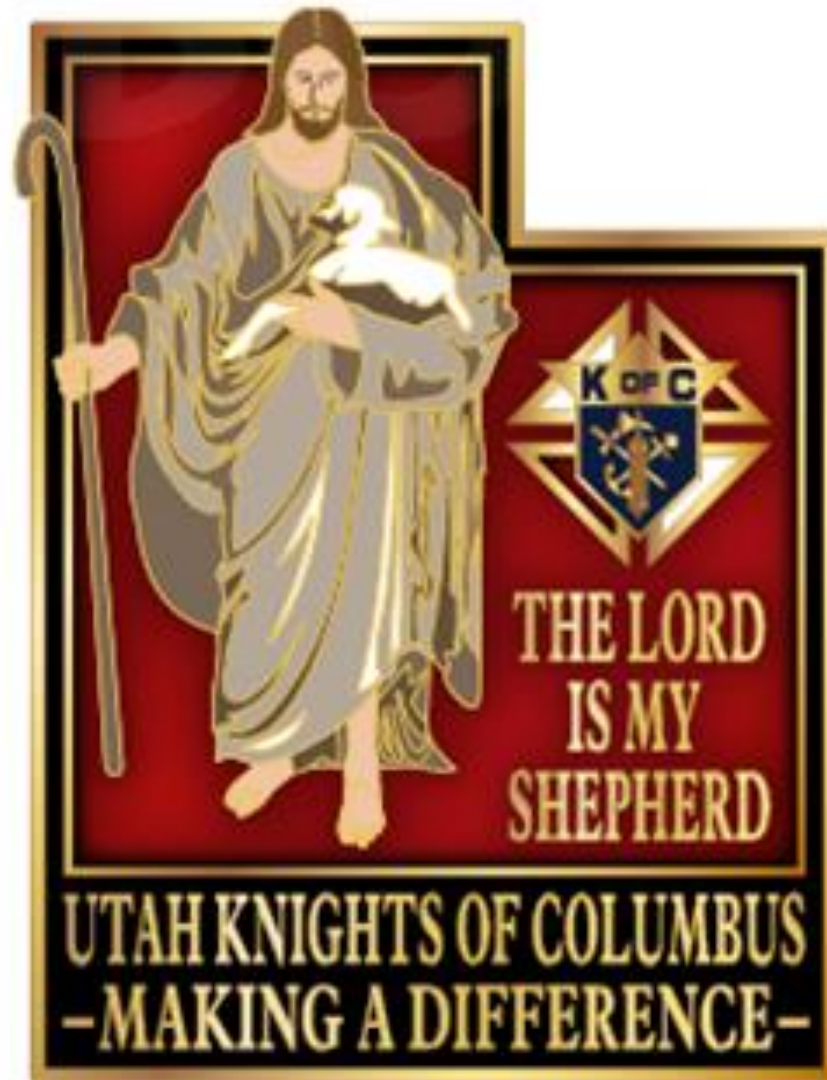
## **2023-2024 DD Organizational Meeting**

### **District Deputy Session**

Saint Thomas More Parish  
Council 11479 in District #3  
Cottonwood Heights, Utah

14 July 2023





UTAH KNIGHTS OF COLUMBUS





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Agenda**

### **District Deputy Session Agenda**

6:00 PM Gather, Socialize

Everyone (SOs, DDs, Ladies)

6:15 PM – 6:50 PM Dinner

Everyone (with reservations)

Grace Before Meals

Stephen Gerichs, State Warden

6:55 PM Guests Excused





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

# **Agenda**

### **Agenda**

**7:00 PM – 7:50 PM District Deputy Leadership & Training Session**

**Opening Prayer**

**Stephen Gerichs, State Warden**

**Opening Remarks**

**Bill Kelly, State Deputy**

**Opening Remarks**

**Bob Ennis, VP Membership Growth**

**District Deputy Leadership & Training**

**State Officer Team**

**8:00 PM – 8:45 PM District Deputy Training, Utah Specific**

**Bill McCauley, State Advocate**

**8:45 PM Questions and Closing**

**Any Questions?**

**State Officer Team**

**Closing Remarks**

**Bill Kelly, State Deputy**

**Closing Prayer**

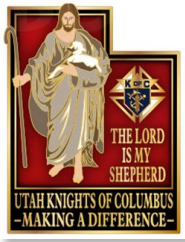
**Stephen Gerichs, State Warden**

**9:00 PM Informal Social**

**Eight Settlers Restaurant & Distillery**

**UTAH KNIGHTS OF COLUMBUS**





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Opening Prayer

Lord and Master of my life, spare me from the spirit of indifference, despair, lust for power, and idle chatter. Instead, bestow on me, your servant, the spirit of integrity, humility, patience, and love. Yes, O Lord and King, let me see my own sins and not judge my brothers and sisters; for you are blessed forever and ever. Amen.

*-- Prayer of Saint Ephrem*





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Opening Remarks**

**Opening Remarks**

**Bill Kelly, State Deputy**

**UTAH KNIGHTS OF COLUMBUS**





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Opening Remarks**

## **Opening Remarks**

**Bob Ennis, VP Membership Growth**

UTAH KNIGHTS OF COLUMBUS





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **District Deputy Leadership & Training**

**District Deputy Leadership & Training**  
**State Officer Team**

***(See other presentation.)***





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **District Deputy Training – Utah Specific**

**8:00 PM – 8:45 PM**

**District Deputy Training, Utah Specific**

**Bill McCauley**

**State Advocate**

**State Program Director**

**Doug Shane, PSD**

**State Membership Director**

**UTAH KNIGHTS OF COLUMBUS**





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – Council Awards

- **2023-24 McGivney Award**

- Membership quota of 6% growth; min 5, max 15
- (Quota based on intake only - no penalty for withdrawals, affiliates, or suspensions)

- **2023-24 Founders' Award**

- Host/Promote at least **TWO** Fraternal Benefit Seminars (virtual or in person)
- (Sum total of 10 unique member/member-eligible attendees for councils with 99 or fewer members)
- (Sum total of 14 unique member/member-eligible attendees for councils with 100 or more members)

- **2023-24 Columbian Award**

- Earn 16 Program credits – 4 in each category of Faith, Family, Community, and Life





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – Star Council Award

- **2023-24 Star Council Award**
  - Earn McGivney, Founders', and Columbian Awards
  - Submit #365 (program personnel) and #1728 (survey)
  - Safe Environment compliant (US / CAN)
  - Good standing with Supreme





# Utah State Council 2023-2024 DD Organizational Meeting Utah DD Training – Star District Award

- **2023-24 Star District Award**
  - Attain 70% of combined council quotas
  - Founders' Award earned by at least 50% of councils in district
  - At least one Star Council in district
  - Submit online Annual Report on Council Status (#944) for each council ***before*** September 15.





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – Star Assembly Award

- **2023-24 Star Assembly Award**

- Membership quota of 6% growth (intake only)
- Earn the Civic Award
- Earn the To Be a Patriot Award
- Publish a monthly newsletter
- Submit #186 (officers), #1315 (Audit), and #1728 (survey)





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Keys to Success as a DD**

1. Communicate priorities and be visible
2. Encourage councils in your district and assist them in conducting charitable works
3. Aid councils in your district with membership recruitment and ensure the exemplification of frequent CUF Degrees
4. Help councils in your district earn the Star Council Award





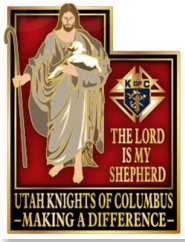
# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Keys to Success as a DD**

5. Promote our Order's top-rated insurance program
6. Assist councils in your district in setting realistic goals
7. Enlist the support of the priests in your district and develop working relationships with organizations in each community to ensure successful charitable service projects and membership growth
8. Conduct productive district meetings and strategic planning sessions with the councils in your district
9. Generate an atmosphere where all members are welcome and valued
10. Utilize your state council officers and Supreme Council Headquarters





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – A Utah DD AM I**

- The Right Hand of the State Deputy!
- Monthly input from the Membership and Program Directors
- Attend State Officer meetings
- Support of State Officers at Council events
- Annual Reports Book





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training –Quarterly Expense Account**

- Transportation/mileage and meals within assigned District for official business for self and Warden.
- One night hotel and meals for organizational and mid-year District meetings.
- New Council development work
- Form 267 with receipts submitted to SD for approval





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training –Delta Church Drive**

- Supreme says “every Council should hold at least two Church Drives per year” and “this will bring a minimum of three new members per drive”.
- Last year we held 53 Church Drives and recruitment events.
- Need you to determine which of your Councils will benefit from these events this year.
- Schedule these events with the approval of the individual Pastors.





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Faith in Action Programs**

#### **Begin Planning**

- Holy Hour
- Pilgrim Icon
- Family of the Month
- Family Prayer Night
- Food for Families
- Coats for Kids
- Catholic Citizenship
- ASAP
- Ultrasound
- Blessed Michael McGivney's Feast Day 8/13





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Programs**

- KCIC Poster – 5 grade divisions
- Family of the Month
- Soccer Challenge
- ASAP
- Supreme Chaplain's Monthly Challenge
- Citizenship Essay
  - **How can the Church evangelize in the digital age?**





# Utah State Council 2023-2024 DD Organizational Meeting Utah DD Training – FORM #10784

## Fraternal Programs Report Form #10784 Summary

Jurisdiction	DD #	Councils Reporting #10784	Total #10784 Reported	Faith Reporting	Family Reporting	Community Reporting	Life Reporting
Utah	1	2	8	3	0	4	1
Utah	2	3	42	9	11	16	6
Utah	3	3	8	1	2	2	3
Utah	4	1	13	2	1	6	4
Utah	5	1	4	0	4	0	0
Utah	6	2	52	22	13	7	10
Utah	7	2	19	6	1	9	3
Utah	8	1	15	4	3	4	4
Utah	9	1	3	1	0	1	1
Utah	10	2	33	16	5	8	4
Utah	11	1	19	6	3	6	4
Utah	12	1	5	1	1	2	1
Utah	13	0	0	0	0	0	0





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – Membership & Programs

- Membership and Programs go hand in hand.
- Without membership, there can be no programs.
- Without programs, our membership will wither away.
- Determine which men are NAKY and ask them to join online; then get them to a CUF Degree.
- Have your elevator speech prepared. The following link is helpful in creating your own elevator speech: [Elevator Speech Card  
www.KofC.org/en/resources/for-members/state-deputies/elevator-speech-card.pdf](http://www.KofC.org/en/resources/for-members/state-deputies/elevator-speech-card.pdf)





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **District Deputy Training – Utah Specific**

**8:00 PM – 8:45 PM**

**District Deputy Training, Utah Specific**

**Doug Shane, PSD**

**State Membership Director**

**UTAH KNIGHTS OF COLUMBUS**





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Membership**

- Why do we recruit?
- How do we recruit?
- What are the incentives?
- How we will support YOU





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Why we recruit**

- More men, more to helpers
- More men, more to leaders
- More men, more provide charity
- More men, more to strengthen our faith
- More men, more strong families

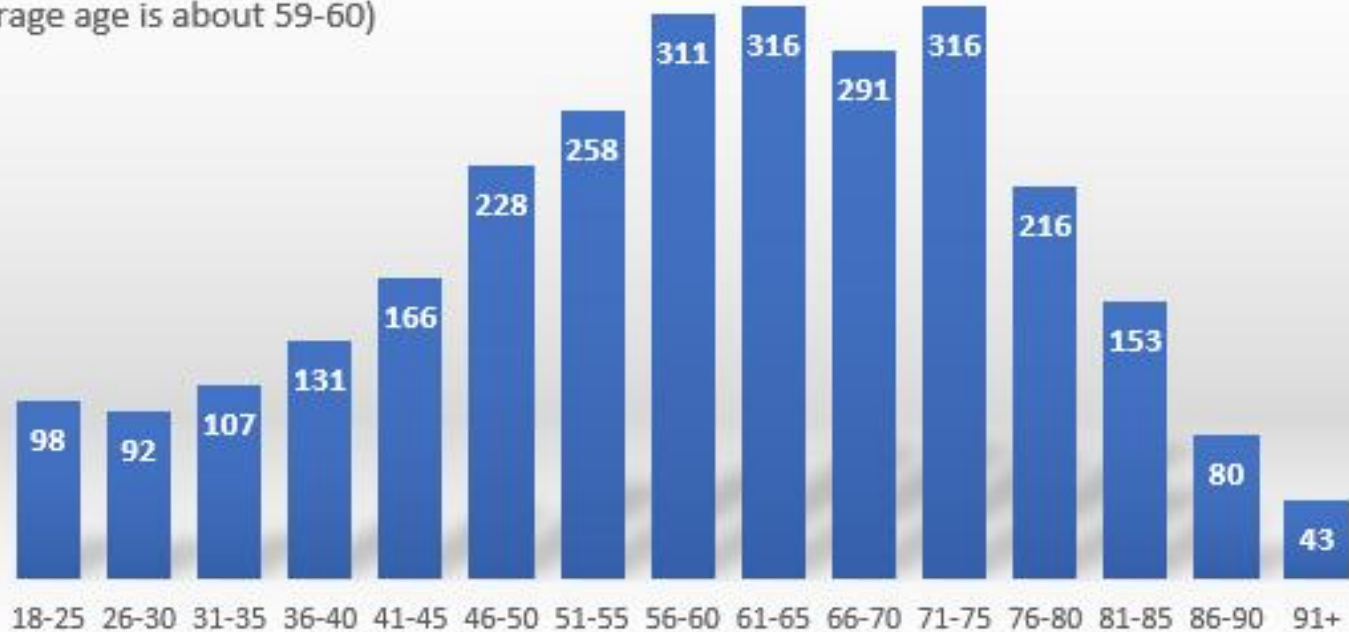




# Utah State Council 2023-2024 DD Organizational Meeting Utah DD Training – Why We Recruit

## Age Frequency

of 2806 KofC UT Members  
(average age is about 59-60)



UTAH KNIGHTS OF COLUMBUS





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – How We Recruit

- 2023 Recruitment Plan
  - Most recruitment drives will be driven at the district level
    - One church drive/event per council
    - DD's coordinate with councils
    - Provide schedule to SMD; SMD to maintain calendar and inform
  - Drive focus of DD's to target councils that did not meet 2022-2023 membership goals
    - Recruitment plan by August SD meeting
  - Support targeted State recruitment drives for councils in trouble
  - Make sure those who join online join a council & go through CUF





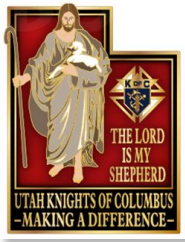
# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – Supreme DD Incentives

- Every district deputy who attains 30% or better of his District Intake Goal by September 30 will receive a custom Knights of Columbus polo shirt and a coin/medallion depicting the principle of charity.
- Every district deputy who attains 70% or better of his District Intake Goal by December 31 will receive a custom Knights of Columbus jacket and a coin/medallion depicting the principle of unity.





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – Supreme DD Incentives

- Every district deputy who attains 100% or more of his District Intake Goal by March 31, 2024, will receive a custom Knights of Columbus dress shirt and tie and a coin/medallion depicting the principle of fraternity.
- Every district deputy who attains Star District will receive a Knights of Columbus watch and a coin/medallion depicting the principle of patriotism.
- Every district deputy who qualifies for all four of the above incentives will receive a display box containing the coins/medallions depicting charity, unity, fraternity & patriotism, with a special Blessed Michael McGivney coin/medallion in the center.





# Utah State Council

## 2023-2024 DD Organizational Meeting

### Utah DD Training – How we will support YOU

- Create + maintain recruitment calendar
- Track and inform
- Quarterly membership touch bases
- Provide advice on strategy
- Identify opportunities
- Targeted recruitment drives





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Utah DD Training – Roundtable – Q&A**

- State recruitment incentives
- Helping other districts





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Any Questions?**

**We're just about done...**

**Any Questions?**

**Stump the State Officer Team!**





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Closing Remarks**

**Closing Remarks**

**Bill Kelly, State Deputy**

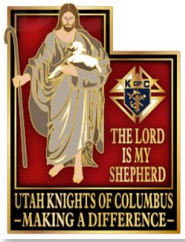
**Closing Prayer**

**Stephen Gerichs, State Warden**

**9:00 PM Informal Social**

**Eight Settlers Restaurant & Distillery**





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Closing Prayer**

**Closing Prayer**

**Stephen Gerichs, State Warden**

**Our Father....**

**Hail Mary....**

**Glory Be....**

**Mary, Queen of the Knights – Pray for us.**

**Blessed Michael McGivney – Pray for us.**

**UTAH KNIGHTS OF COLUMBUS**





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Informal Social**

**9:00 PM Informal Social**

**Eight Settlers Restaurant & Distillery**

**UTAH KNIGHTS OF COLUMBUS**





# **Utah State Council**

## **2023-2024 DD Organizational Meeting**

### **Saturday Schedule Highlights**

**8:30 AM – Breakfast**

**9:00 AM – Holy Hour (in church)**

**10:00 AM – Morning Business**

**Reports, Administrative, Membership**

**12:30 PM – Lunch**

**Programs, More Reports, Q&A**

**2:30 PM - Adjourned**

**5:00 PM – Mass**

