



# **Utah State Council 2021-2022 DD Midyear Meeting**

District Deputy Midyear Meeting

Saint Olaf Parish  
Bountiful, Utah

07 January 2022

UTAH KNIGHTS OF COLUMBUS





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# **Utah State Council 2021-2022 DD Midyear Meeting**

**District Deputy Meeting Agenda  
07 January 2022**

**6:00 PM Dinner  
6:30 PM Meeting**

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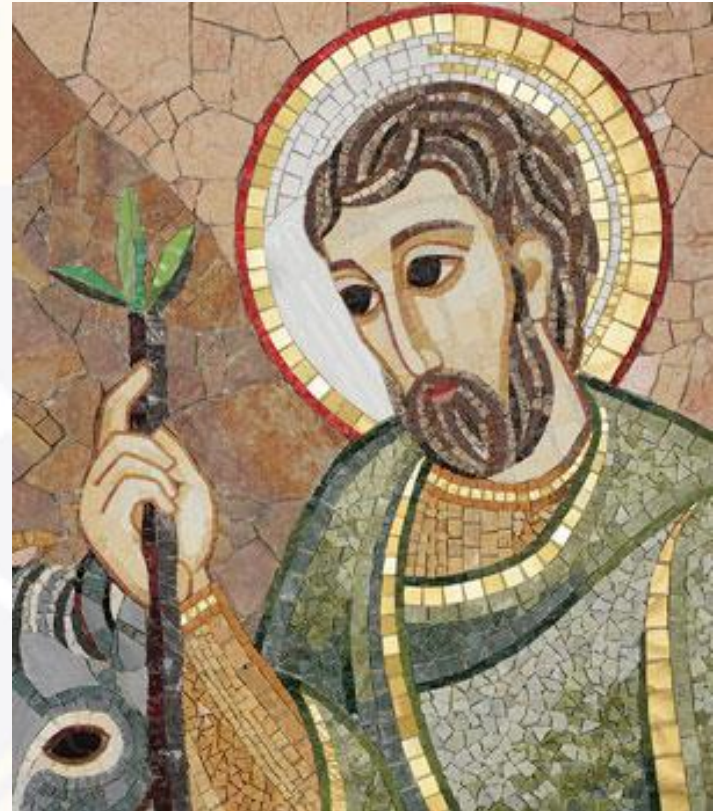




# Pope Francis' Prayer to St. Joseph

Hail, Guardian of the Redeemer,  
Spouse of the Blessed Virgin Mary.  
To you God entrusted his only Son;  
in you Mary placed her trust;  
with you Christ became man.

Blessed Joseph, to us too,  
show yourself a father  
and guide us in the path of life.  
Obtain for us grace, mercy and  
courage,  
and defend us from every evil.  
Amen.





# Agenda

- 6:30 PM Opening Prayer
- 6:32 PM Opening Remarks by Nick Nielson, State Deputy
- 6:35 PM DD Check-In with RGD Ray Lopez (PSD)
  - Goals
  - Duties
  - Non-Recruiting Districts/Councils
- 7:20 PM Review of Action Plan
- 7:25 PM COVID Recovery Program (CRP)
- 7:30 PM Q&A with Nick Nielson, State Deputy
  - Forms/Reports
- 7:42 PM Closing Remarks by Nick Nielson, State Deputy
- 7:44 PM Closing Prayer





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# District Deputy Check-In

January 17, 2022





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# **Opening Prayer**





# Knights of Columbus®

## Housekeeping

- **Beatification Celebrations**
- **Tonight's Handouts (PDF's)**
- **Western Territory Training-Live or Virtual**
- **"Find a way."**  
-Supreme Deputy Knight Patrick Kelly
- **Year in Review-Video**





# **Knights Need District Deputies**

**“Excellent Firms don’t believe in excellence-only in constant improvement and constant change.”**

***-Tom Peters***



# The District Deputy is the Most Critical Officer Role in the Knights of Columbus

- Be Present and **Inspire**
- Be a Resource and **Inform**
- Be a Mentor and **Inquire**
- Drive Activity and solve **Retention**





# **Setting Goals for your District**

**“Luck is the Residue of Design.”**

***-Branch Rickey***



# Why Goals are Important

- Focus, Take Aim, Motivate
- Not Supreme's Goals...Your Goals
- What can your Councils achieve?



# Setting a Goal (Establishing an Objective)

- What are *you* aiming for?
- What have your councils done up to now this fraternal year?
- What do you know they can do?



# Driving Towards your Goal (Objective)

- What's it going to take?
- How many Exemplifications?
- How many Delta Church Drives?
- Membership Presence at each program?



# 3

## **Objective and Key Results**

**“When you have confidence, you can have a lot of fun. And when you have fun, you can do amazing things.”**

***-Joe Namath***



# Objective and Key Results Worksheet

- District Deputy Check-In Worksheet
- Helps District Deputy with Goal Setting and Planning
- Successful District Deputies use all Tools and Resources available



## District Deputy Check-In

Reviewing your District's Fraternal Year Progress

Jurisdiction \_\_\_\_\_ District Number \_\_\_\_\_

Fill out the chart below with the current statistics of the councils in your district.

Council Number	Council Goal	Council Progress (To Date)	Expected Goal
Total			

### GOAL SETTING AND KEY RESULTS

Based on the number of expected new members the rest of this fraternal year in your district (see above chart), what are the 3-5 key results that must happen for your district to reach this goal?

- 1)
- 2)
- 3)
- 4)
- 5)

1133 11/20



# Objective and Key Results Worksheet



## District Deputy Check-In

Reviewing your District's Fraternal Year Progress

Jurisdiction Arizona District Number 9

*Fill out the chart below with the current statistics of the councils in your district.*

Council Number	Council Goal	Council Progress (To Date)	Expected Goal
12345	4	1	7
23456	12	0	15
67890	3	0	3
78900	20	8	24
Total	39	9	49

EXAMPLE



# Objective and Key Results Worksheet

## GOAL SETTING AND KEY RESULTS

Based on the number of expected new members the rest of this fraternal year in your district (see above chart), what are the 3-5 key results that must happen for your district to reach this goal?

- 1) Councils will do "Video" Pulpit Announcements at March Masses
- 2) Virtual Rosary Programs
- 3) MailChimp Priest "Needs" Survey to all Priests in District
- 4)
- 5)

EXAMPLE

11133 11/20



# Current District Performance and Report

*Each District Deputy on the webinar will be now be asked to answer the following questions about his District:*

- Are you meeting with your Councils?
- Are your Councils actively supporting their Priest and Parish?
- What are three things planned in the next 5 months that will help to put the District's Faith In Action?
- Council Number Challenge!

District	Council	Goal	Intake as of 01/29/21
0	1234	3	2
0	5678	7	3
0	8765	7	0
0	4321	12	8
0	0000	12	2



**Be the Difference**





# Thank you!

- **For all you do – everyday – to grow the Order!**
- **Never hesitate to reach out to us if we can help in any way!**





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**Thank you.**

**Ray Lopez, PSD  
Regional Growth Director**



# District Deputy Check-In

- Goals
- Duties
- Non-Recruiting Districts/Councils





# Review of Action Plan

- Have we followed the plan?





# Action Plan Review

- State Goals
  - Intake: 184
  - NCD/Reactivation: 1
  - Star Councils: 6
  - Exemplifications: 44 min (form 450s)
  - 3 Holy Hours





# Action Plan Review

- Intake: 184
  - 10 new Online member -1
  - As of 1/1/22 – **Intake goal: 178**
    - YTD Intake: 78
    - 43.82% of goal
- Should be at intake 94
  - 82.98% of where we should be





# Action Plan Review

District	Year Goal	Q1 – goal 30%	Q2 – goal 70%	Q3 – Goal 100% Mmbrs needed
D1 – Andy	10	6 – 60%	10 – 100%	0
D2 – Paul	9	2 – 22%	9 – 100%	0
D3 – Larry P.	15	7 – 47%	9 – 60%	6
D4 – Unassign	6	0 – 0%	0 – 0%	6
D5 – Larry Z.	6	0 – 0%	2 – 33.33%	4
D6 – Mike	13	1 – 8%	7 – 69.23%	4
D7 – Tim	8	0 – 0%	5 – 62.5%*	3
D8 – Pat	9	1 – 11%	7 – 77.78%	2
D9 – Gabino	7	0 – 0%	4 – 57.14%	3
D10 – Mark	8	2 – 25%	4 – 50%	4
D11 – Beau	10	2 – 20%	6 – 60%	4

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# Action Plan Review

- NCD/Reactivation: 1
  - Targets are: OLoG 15741, Sacred Heart 16006, St Mary D10, St Lawrence D11
- Star Councils: 6
  - Councils on track (check for needs)
    - 602, 5214, 5347, 5502, 6739, 7401, 7961, 8350, 9849, 10733, 11246, 12181, 13297\*, 16127
- 3 Holy Hours (2 down, 1 to go)





# Action Plan Review

- Exemplifications: 44 min (form 450s)
  - Goal is to have a min of 4 per month
  - YTD Forms turned in 11:
    - D1 – 4 forms (3@9849, 1@5347)
    - D2 – 1 form (1@5502)
    - D4 – 1 form submitted by 1136
    - D6 – 2 forms (1@8350, 1@5214)
    - D7 – 1 form\* (degree didn't happen)
    - D9 – 2 forms submitted by 6739
    - D11 – 1 form (1@15418)





# Action Plan Review

- Online Members transferred: Form 450s?
  - **12181** – 3 (Doug Saar 9/27, Daniel Quintana 7/29, Michael Marino 10/18)
  - **6966** – 1 (Jeffery Stanton 12/8)
  - **11246** – 2 (Wesley Byl 11/15, Cecilio Velazquez 11/15)
  - **16127** – 1 (Oba Vincent 7/29)
  - **1129\*** – 4, **5502\*** – 2, **13297\*** – 4





# Action Plan Review

- Additional State Goals
  - Age 25-50 intake goal 29: 33 – 114%
  - Councils recruiting goal 34: 19 – 56%
  - Form 185s: 34/36 – 94% (~100%)
  - Form 365s: 32/36 – 89% (8606, 9849)
  - Form 1728s (Survey): 1/34 – 3%
  - New Online Members 117: 61 – 52.14%
  - 21-22 Charitable \$ Goal: \$389,643
    - PY \$371,088 (5% increase)
  - 21-22 Volunteer Hours Goal: 75,800
    - PY 72,190 hours (5% increase)





# COVID Recovery Program

[www.KofC.org/CRP](http://www.KofC.org/CRP)

3 steps were asked of DDs at Org. Mtg.

1. Review resources: [COVID Recovery Program Guidebook](#)
2. Contact Councils & set meetings
  - Council meet with Pastors -Appendix A
3. DD meets with council
  - [Appendix C: Council Assessments](#)

Did you do it, and was it beneficial?

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# Forms

- 944 – District Deputy Semiannual Report on Council Status – DUE??
  - 12/31 (& 6/30)
  - Received from: D1 Andy, D3 Larry P, D5 Larry Z, D6 Mike, D7 Tim
- DD Expense form
  - Mileage (roundtrip)
  - Meals
  - Hotel (for midyear meeting)





# Q & A

- What do you have questions on?
- What do you need help with?
- Do you know how to access Supreme Officers Online Website?
- Do you know how to access State Website (Council tracker or Member only page)?





# Q & A

- Any More Questions?





# Closing Remarks

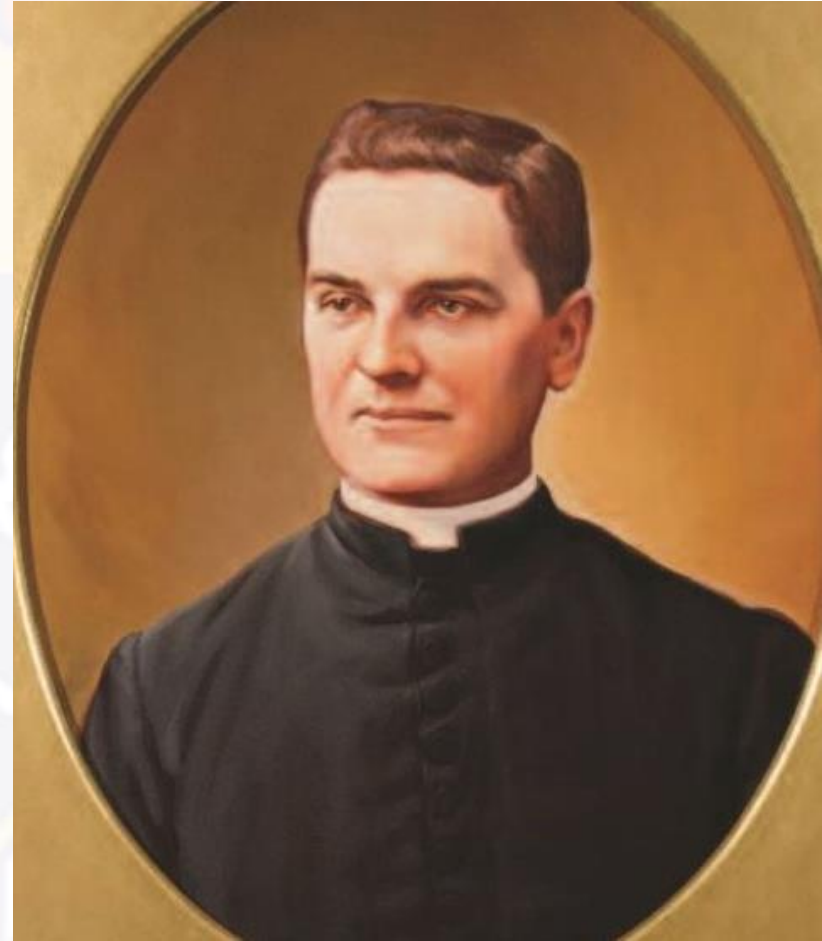
- The year is going well, keep it up!





# Prayer for the Canonization of Blessed Michael McGivney

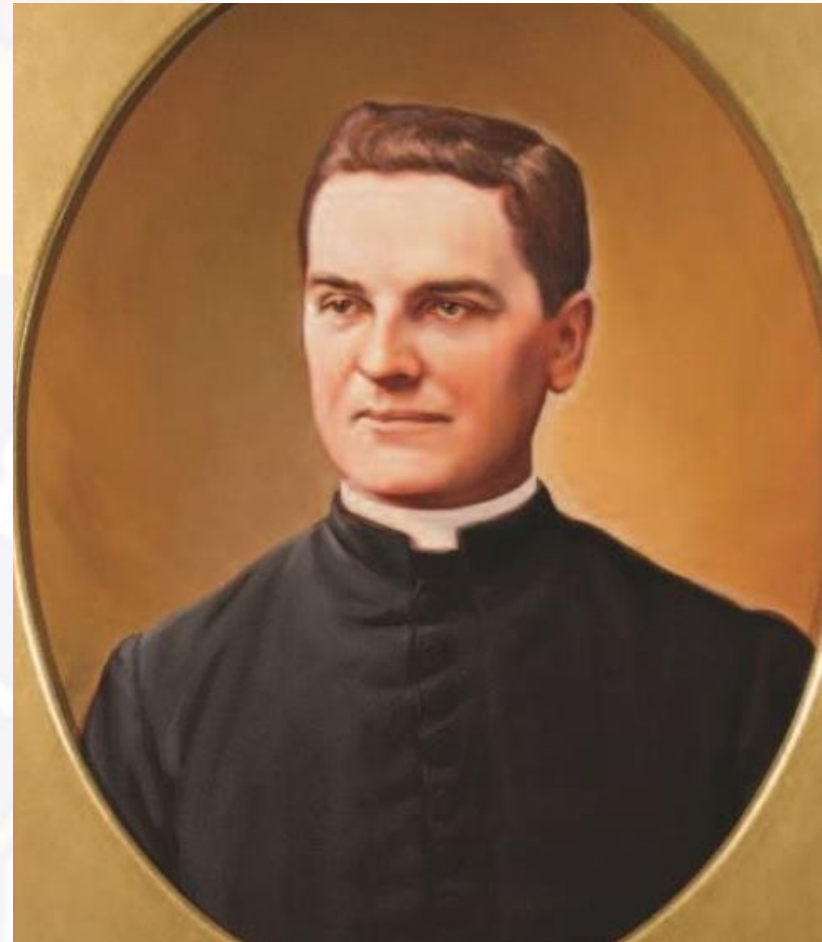
God, Our Father, protector of the poor and defender of the widow and orphan, you called your priest, Blessed Michael McGivney, to be an apostle of Christian family life and to lead the young to the generous service of their neighbor. Through the example of his life and virtue may we follow your Son, Jesus Christ, more closely, fulfilling his commandment of charity and building up his Body which is the Church.





# Prayer for the Canonization of Blessed Michael McGivney

Let the inspiration of your servant prompt us to greater confidence in your love so that we may continue his work of caring for the needy and the outcast. We humbly ask that you glorify Blessed Michael McGivney on earth according to the design of your holy will. Through his intercession, grant the favor I now present (here make your request). Through Christ our Lord. Amen.





# Thank you

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# **Utah State Council 2021-2022 DD Midyear Meeting**

## **Meeting Adjourned!**

**Social Time!**

**Comfort Inn & Suites Woods Cross  
2437 South Wildcat Way West**

*Take Orchard Drive, turn right (north) just before I-15.*

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# **Utah State Council 2021-2022 DD Midyear Meeting**

## **Next Meeting – Tomorrow!**

**Saturday, January 8, 2022  
Saint Olaf Parish, Bountiful**

**9:15 AM Breakfast**

**10:00 AM Holy Hour with Pilgrim Icon**

**11:00 AM Meeting**

**1:00 PM Lunch, 4:30 PM Adjourned, 5:30 PM Mass**

**6:30 PM Social, 7:00 PM Dinner**

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