



Utah Knights of Columbus

**Utah Knights of Columbus
Midyear Meeting**

**Saturday, January 9, 2021
10:00 AM – 2:30 PM**

UTAH KNIGHTS OF COLUMBUS





GoToWebinar Introduction

Welcome! We will begin at 10:00 AM.

- In this platform, your camera is not used.
- Please ensure you are muted, the live Q/A will be at the end.
- Written questions can be submitted at any time; they are monitored during the presentations.

Clicking here will open or shrink your dashboard

Here is the "Raising your Hand" tool for the live Q/A (do not use until the live Q/A)

Type your questions here.
(Answers also appear here)

The diagram illustrates the GoToWebinar interface. On the left is a vertical toolbar with icons for a back arrow, a microphone, a document, and a hand. Arrows point from these icons to descriptive text. The main window shows a menu with 'Audio', 'Attendees: 24 of 1001 (max)', and 'Questions/Chat'. The 'Questions/Chat' section displays an 'Audience Question' with a question and answer, and a text input field for new questions. A 'Send' button is at the bottom of the input field. The footer shows the webinar title 'Knights of Columbus - GoToWebinar Traini...', the ID '840-756-235', a recording status, and the GoToWebinar logo.





Welcome



Nick Nielson
Knights of Columbus
Utah State Deputy

UTAH KNIGHTS OF COLUMBUS





Opening Prayer



Rev. Erik Richtsteig
Knights of Columbus
Utah State Chaplain





Pledge of Allegiance



UTAH KNIGHTS OF COLUMBUS





State Deputy Opening Remarks



Nick Nielson
Knights of Columbus
Utah State Deputy





State Chaplain Remarks



Rev. Erik Richtsteig
Knights of Columbus
Utah State Chaplain





A Message from the Supreme Knight

A Message from the Supreme Knight ([video](#))



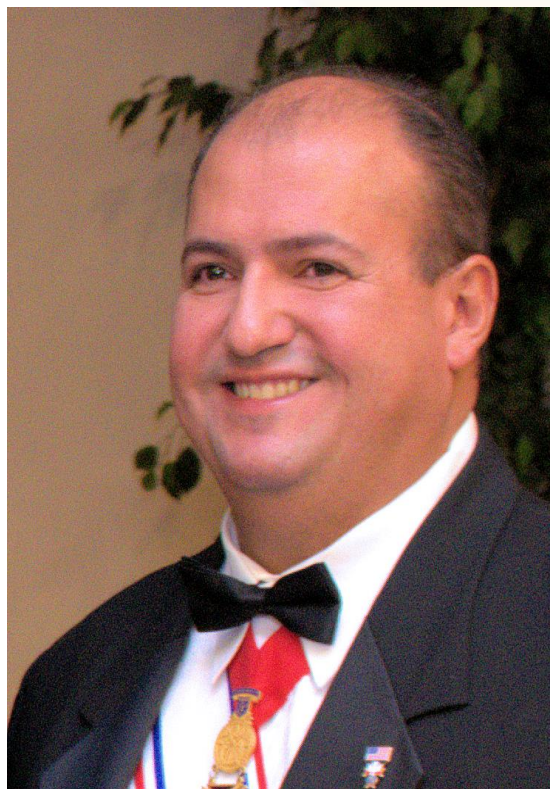
Knights of Columbus
Carl A. Anderson
Supreme Knight

UTAH KNIGHTS OF COLUMBUS





Supreme Representative Opening Remarks



Ray Lopez, PSD
Knights of Columbus
Regional Growth Director





Star Council

- Requirements
www.KofC.org/star
- Status



William "Bill" Kelly
Knights of Columbus
Utah State Secretary





Star Council Award

Star Council Criteria

- Columbian Award (SP7 Submission) – Jun
 - Attain 4 points in 4 areas (Faith, Family, Community, Life)
 - Featured programs yield 2 pts (*when minimums are met*).
 - No required programs.
- Father McGivney Award (Membership quota of 5% min. of 3)
- Founders Award (insurance based; conduct 2 Benefit Seminars)
- Safe Environment Credentialed (GK, PD, CD, FD)
 - Requirements updated on 12/17/2020
- Form 1728 (Fraternal Activity Survey) Submission – JAN
- Form 365 (Service Program Personnel) Submission - AUG





Featured Programs

Count for 2 points *(if minimums are met)*

Faith- Refund Support Vocation Program (RSVP), Holy Hour, Spiritual Reflection, Into the Breach

Family- Food for Families, Family of the Month, Family Prayer Night, Family Fully Alive

Community- Coats for Kids, Habitat for Humanity, Global Wheelchair Mission, Leave No Neighbor Behind

Life- March for Life, Special Olympics, Ultrasound, Pregnancy Center Support





Council Status as of 31-DEC-2020

Council	District	Quota	Net	% Quota	Benefit Nights	Form 365	Safe ENV	Survey 1/31	Columbian 6/30	Comment
602	002	5	2	40.0%	1	Yes	Yes	TBD	TBD	
777	001	3	1	33.3%	0	Yes	Yes	TBD	TBD	
1129	011	6	0	0.0%	0	Yes	FD	TBD	TBD	Gain 4, Loss 4
1136	004	3	0	0.0%	0	Yes	Yes	TBD	TBD	
2611	005	3	0	0.0%	0	Yes	Yes	TBD	TBD	
5214	006	8	4	50.0%	2	Yes	FD	TBD	TBD	
5347	001	3	0	0.0%	0	Yes	GK,PD,CD,FD	TBD	TBD	
5502	002	4	2	50.0%	1	Yes	FD	TBD	TBD	
6010	010	4	0	0.0%	1	Yes	Yes	TBD	TBD	
6147	005	3	0	0.0%	0	Yes	Yes	TBD	TBD	
6739	009	3	0	0.0%	1	Yes	CD	TBD	TBD	
6966	007	6	0	0.0%	1	Yes	Yes	TBD	TBD	
7401	005	3	0	0.0%	0	Yes	FD	TBD	TBD	





Council Status as of 31-DEC-2020

Council	District	Quota	Net	% Quota	Benefit Nights	Form 365	Safe ENV	Survey 1/31	Columbian 6/30	Comment
7961	006	4	1	25.0%	1	Yes	Yes	TBD	TBD	
8350	006	3	0	0.0%	0	Yes	Yes	TBD	TBD	
8606	004	3	0	0.0%	0	Yes	Yes	TBD	TBD	
9561	004	3	0	0.0%	0	Yes	Yes	TBD	TBD	
9731	009	4	0	0.0%	0	Yes	PD,CD,FD	TBD	TBD	
9849	001	5	5	100.0%	1	Yes	Yes	TBD	TBD	
10304	006	4	-1	-25.0%	0	Yes	Yes	TBD	TBD	Gain 1, Loss 2
10733	008	9	3	33.3%	1	Yes	Yes	TBD	TBD	
11246	008	4	1	25.0%	1	Yes	Yes	TBD	TBD	
11479	003	7	0	0.0%	0	Yes	Yes	TBD	TBD	
11812	009	14	0	0.0%	0	No	GK,PD,CD,FD	TBD	TBD	Inactive
12181	003	11	6	54.5%	2	Yes	Yes	TBD	TBD	
12264	002	3	0	0.0%	0	Yes	Yes	TBD	TBD	





Council Status as of 31-DEC-2020

Council	District	Quota	Net	% Quota	Benefit Nights	Form 365	Safe ENV	Survey 1/31	Columbian 6/30	Comment
12959	001	3	1	33.3%	0	Yes	CD,FD	TBD	TBD	
13297	007	3	0	0.0%	1	Yes	Yes	TBD	TBD	
13646	007	3	0	0.0%	0	Yes	Yes	TBD	TBD	
14239	003	3	0	0.0%	0	Yes	Yes	TBD	TBD	
14399	010	4	0	0.0%	0	Yes	Yes	TBD	TBD	
14764	011	3	1	33.3%	0	Yes	Yes	TBD	TBD	
15418	011	5	0	0.0%	2	Yes	Yes	TBD	TBD	
15741	002	3	0	0.0%	0	No	GK,PD,CD,FD	TBD	TBD	Inactive
16006	002	3	0	0.0%	0	No	GK,PD,CD,FD	TBD	TBD	Inactive
16127	010	3	0	0.0%	0	Yes	Yes	TBD	TBD	
17140	009	3	0	0.0%	0	Yes	Yes	TBD	TBD	
STATE		200	26	13.0%	16of74	34of37	26of37	TBD	TBD	Gain-5, Loss-6; 3 Inactive





Take a Recess

Utah Knights of Columbus Midyear Meeting

The Meeting Will Continue:

Saturday, January 9, 2021
Five Minutes From Now

We will resume in 5 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

5 Minutes

We will resume in 5 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

4 Minutes

We will resume in 4 minutes.

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Take a Recess

Utah Knights of Columbus
Midyear Meeting

3 Minutes

We will resume in 3 minutes.

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Take a Recess

Utah Knights of Columbus
Midyear Meeting

2 Minutes

We will resume in 2 minutes.

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Take a Recess

Utah Knights of Columbus
Midyear Meeting

1 Minute!

We will resume in 1 minute.

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Take a Recess

Utah Knights of Columbus Midyear Meeting

The Meeting Will Continue:

Saturday, January 9, 2021

~ **Recess Over** ~

We will resume now.

UTAH KNIGHTS OF COLUMBUS





Membership Campaign Review



Ryan Graveley
Knights of Columbus
Utah State Treasurer
State Membership Director





Membership Campaign Review

How do we do Membership?
Historically:

- Church Drives
- Pounding the pavement (Mass, events, doughnuts)
- Programs (Coats for kids, Soccer Challenge, Silver Rose)





Membership Campaign Review

How can we do Membership?
Presently:

- Online Membership
- Inner Circle
- Prospect lists





Membership Campaign Review

How does Council 9849 Ogden, District 1 do Membership?

Council 9849 under the direction of GK Michael Sweetland reached their membership goal 100% in December of 2020 and they are not stopping. I would like to welcome Michael Sweetland to reveal their strategy.





Goals and Incentives



Ryan Graveley
Knights of Columbus
Utah State Treasurer
State Membership Director





Membership Goals and Incentives

- 2020 Fraternal Intake goal for Utah?
 - First one to respond (in Q&A box) gets a Knights Pen.
- How many Utah Councils are “Currently Active” (have recruited this year)?
 - First one to respond (in Q&A box) gets a Knights Pen.





Membership Goals and Incentives

- 200 new members
- Every council active





Membership Goals and Incentives

- The State Team has incentives
- The District Deputies have incentives
- The councils have incentives
- Our Insurance Brothers have incentives
- Did your council set incentives for your members? (It's not too late)





Issues and Opportunities



Ryan Graveley
Knights of Columbus
Utah State Treasurer
State Membership Director





Membership Issues and Opportunities

Issues:

- Covid
- Same ten guys
- It's not about numbers
- Parish Officials anti Knights
- Language barrier





Membership Issues and Opportunities

Opportunities:

- Communication, communication, communication
- Work with Clergy and Field Agents (giant recruiting tool)
- Online members (convert them)
- Social media





Membership Issues and Opportunities

Opportunities cont.:

- Prospect list
- Inner circle
- Advertise and wear the brand
- Partner with other organizations
- Pray for new members (for the Knights and for our Church)





Conducting Programs Virtually



[#11139](#) Faith in Action Remote Programming Supplement

Nick Nielson
Knights of Columbus
Utah State Deputy

UTAH KNIGHTS OF COLUMBUS





Virtual/Remote

Why remote programming

- Covid-19 revealed challenges
 - Good work we do can't stop during crisis
 - Programs possible w/o physically present
- Use online tools beyond pandemic
- Reach members w/o physically present
- More visibility to parishes/communities
- New opportunities for participation





Conducting Programs

- Steps & Best Practices
 1. Pre-planning
 2. Planning per program
 3. Advertising & Communication
 4. Running the Program
 5. Evaluation & Follow-up
 6. Reporting





Steps & Best Practices

- Pre-planning steps
 1. Identify a Council “Tech Expert”
 - Set meeting with Program Director, Tech expert, & Grand Knight to explore:
 - Possibilities and capabilities
 - Plan out programs
 - Tech needs – equipment & applications?





Steps & Best Practices

- Pre-planning steps
 2. Identify programs to add remote/virtual enhancement
 - Review/plan out which programs to do
 - Prepare list of programs & solutions for meeting w/ pastor





Steps & Best Practices

- Pre-planning steps
 3. Meet with your pastor
 - Discuss parish & council needs
 - Review program list (plans and solutions)
 - Review existing parish/council resources
 - After meeting send a follow-up email reviewing discussed items and plan





Steps & Best Practices

- Pre-planning steps
 4. Confirm Program Schedule
 - Program Director – confirm dates & times
 - Tech Expert – confirm timeline and digital tools to be used/needed
 - Share schedule with pastor and parish staff (and individual chairs as needed)

Note: Plan extra time for testing of new online tools and variables





Steps & Best Practices

- Planning per program
 1. Establish your digital tools
 - Digital tools: video conferencing, online/CC processing, communication (email/website/texting), and social media
 - Establish which tools are needed for each program
 - Confirm/review program goals





Steps & Best Practices

- Planning per program
 2. Put it all together
 - Set planning meeting (PD, Tech Expert, additional officers/chairs as needed)
 - Select online tools needed
 - Review and schedule
 - Set deadlines for action items
 - Plan test run
 - Communicate and advertise (timelines)





Steps & Best Practices

- Planning per program
 3. Test run your program/meeting
 - Test all links
 - Practice using online tool (e.g., Zoom or GoToMeeting)

Note: Your live meeting/program shouldn't be the first time using the digital tools





Steps & Best Practices

- Advertising & Communication
 1. Methods of distribution & advertising
 - Email
 - Phone (call & text or group text)
 - Website
 - Pulpit announcement
 - Bulletin
 - Social Media (both council and parish)
 - Parish Marquee/Sign





Steps & Best Practices

- Advertising & Communication
 2. Strategize w/ parish
 - Advertise together (avoid competition)
 - Pastor's approval when using parish channels
 - Be consistent across methods. Multiple announcements are needed (have timeline plan)





Steps & Best Practices

- Advertising & Communication

3. Advanced communication

- Confirm recipient list (emails/phone #s)
- Send invitations in advance and make it easy – include:
 - Directions/address (google map link)
 - Tested links
 - Dates and times
 - The 5 Ws (Who, Where, What, Why, When)





Steps & Best Practices

- Running the program/meeting
 1. Start program/online session
 - “Start” online portion 5 minutes early
 2. Practice Hospitality
 - Greet individuals as they join
 - Share & practice video etiquette
 3. End with an invitation
 - Share date of next activity (helps with growth and participation)
 - Invite action (e.g., online giving)





Steps & Best Practices

- Evaluation & Follow-up
 1. Gather feedback – always improving
 - Planning evaluation
 - Did we plan enough in advance, did we test everything enough, was communication and participation process clear?
 - Participant evaluation
 - How was the experience, would you participate again, was the process easy to follow?





Steps & Best Practices

- Evaluation & Follow-up

- 2. Follow-up

- Email participants w/ survey and invite to next event
 - Share w/ pastor and community the impact and successes
 - Share w/ State Council best practices and successes





Steps & Best Practices

- Reporting
 1. Report as “normal”
 - Determine who will report
 - Use “Fraternal Program Report Form” #10784
 2. “What counts”
 - Confirm featured program requirements





Faith in Action Programs



- Life
- Faith
- Family
- Community

Alex Tarazon
Knights of Columbus
State Warden
State Program Director

UTAH KNIGHTS OF COLUMBUS





Faith In Action

- Virtual/Remote Program Ideas:
 - Virtual Prayers
 - Rosaries, Novenas, Special Masses, etc.
 - Drive up or take-out meals
 - 9849 Burritos, 7401 Spaghetti Dinner
 - Phone Tree – vulnerable Knights can make phone calls
 - Other ideas – the Sky is the limit





Faith In Action

- **Knights of Columbus Diocesan Science Fair**
- This year (2021)
 - Is the 25th year of the fair, and it's virtual!
 - The Fair is on Saturday, February 6th (8am – 2pm)
 - Paid for by council/assembly/individual donations.
- Information online at www.UtahKnights.org/category/current/
- Judges Needed!
 - Estimate is we need 100 judges.
 - Age 18+, do not need to be a Knight (wife/kids/friends)
 - Register (by 1/31) at <http://ut-dsef.zfairs.com/>
 - For more Science Fair information
 - January 2021 State Update Newsletter (article on page 2) www.UtahKnights.org (scroll down for the link)





Faith In Action

- Faith Programs
 - RSVP
 - Use digital fundraising
 - Schedule monthly video call (individually or as group) – get to know them
 - Livestream prayer at seminary – if invited make sure the council knows and pray together





Faith In Action

- Faith Programs
 - Into the Breach
 - Create digital small groups to discuss each episode
 - Schedule digital discussions at a time that works for everyone
 - To count, must have discussion groups – not just stream videos





Faith In Action

- Faith Programs
 - Rosary
 - Schedule Rosary where a different council or parish member and their families lead the Rosary.
 - Use digital conferencing so families and members can participate from home





Faith In Action

- Faith Programs
 - Sacramental Gifts
 - Work with Pastor/parish to find out about upcoming sacramental celebrations (e.g., baptisms, first communions, marriages)
 - Store Sacramental gifts somewhere the parish staff can access even w/o a Knight
 - Bundle gift with information about KofC and a card from your council





Faith In Action

- Faith Programs
 - Spiritual Reflection (Digital retreat)
 - Holy Hour (livestream)
 - Building Domestic Church Kiosk
(advertise online – share electronic PDFs available at [Catholic Information Service](#))





Faith In Action

- Family Programs
 - Family of the Month/Year
 - Use video conferencing for Family of the Month committee to select winners
 - Consult other parish ministries to get suggestions and stories of families who should be nominated
 - Highlight monthly winners using social media and by other methods





Faith In Action

- Family Programs
 - Food for Families
 - Do a drive-through food drive
 - Have designated drop-off location
 - Collect funds online
 - Provide information on the needs within your community, provide prayer/meditation guides on the corporal works of mercy (make available online)





Faith In Action

- Family Programs
 - Consecration to the Holy Family (livestream)
 - Family Fully Alive (video conference discussions, share Supreme Chaplain challenge on social media)
 - Family week (livestream & video meetings)
 - Good Friday Promotion (online resources, social media)





Faith In Action

- Community Programs
 - Leave No Neighbor Behind
 - Support brother Knights: through calls, texts, emails, and/or in person.
 - Create a phone tree so everyone is contacted
 - Hold online meeting for fraternal time
 - Support your Parish: speak with pastor about needs at the church





Faith In Action

- Community Programs
 - Leave No Neighbor Behind (cont.)
 - Support your community: Reach out by phone or email to leaders and organization to assess needs and coordinate a council response
 - Feed the hungry: Find out needs from local food pantry and coordinate council response
 - Participate in Blood Drives





Faith In Action

- Community Programs
 - Disaster Preparedness
 - Host webinar/video meeting with local law enforcement to teach safety
 - Host virtual training classes with a CPR certified professional (additional in-person training may be necessary for certification)
 - Share links for live or recorded events with council and parish





Faith In Action

- Community Programs
 - Essay & Poster Contests (electronic submissions)
 - Global Wheelchair Mission (online fundraising/giving)





Faith In Action

- Life Programs
 - Christian Refugee Relief
 - Raise awareness of the suffering persecuted Christians – pray and donate online (see Dick Hall Adapt-A-Parish)
 - Pray virtual novena or Rosary with special intentions for persecuted Christians
 - Share fundraising efforts through video meetings, email, and social media





Faith In Action

- Life Programs
 - Special Olympics
 - Work with UT KofC state Special Olympics coordinators to see how council can assist with virtual events or fundraising. Dave Matyjasik or Bill Bonn
 - If available, volunteering online counts the same as in person
 - Example: Virtual Honor/Color Guard





Faith In Action

- Life Programs
 - March For Life
 - Stay up to date with March for Life events at www.marchforlife.org and how to participate (digitally if not in person)
 - Organize your own event using online video platforms and social media
 - Coordinate your council's participation and share diocese and state events (see Bob Van Parys communications)





Faith In Action

- Life Programs
 - PRC support & Ultrasound
 - Support through prayer outside PRC and livestream so other can participate remotely
 - Coordinate delivery of needed items
 - UT KofC is raising funds for the 4th ultrasound machine – see John Wainscott
 - Online giving – raise awareness and share how other can help





Faith In Action

- Life Programs
 - Silver Rose (livestream or pre-recorded from Supreme)
 - Mass for People with Special Needs (livestream, other accommodations)





Take a Recess

Utah Knights of Columbus Midyear Meeting

The Meeting Will Continue:

Saturday, January 9, 2021
12:45 PM

*This is your lunch break.
"Knights Around the World" video*

UTAH KNIGHTS OF COLUMBUS





Meeting Comes to Order



Nick Nielson
Knights of Columbus
Utah State Deputy





Forms and Reports



William "Bill" Kelly
Knights of Columbus
Utah State Secretary





Forms Submission

- 31-Dec Catholic Citizenship Essay Contest Form 4216
- 15-Jan Keep Christ in Christmas Poster Contest Form 5023
- 31-Jan * **Annual Survey of Fraternal Activity 1728**
- 31-Jan Free Throw Championship Participation Form FT1
- 31-Jan Partnership Profile Report with Special Olympics 4584
- 15-Feb Semiannual Council Audit (due August) 1295-1
- 30-Jun Annual Report KofC Round Table 2630
- 30-Jun * **Columbian Award Application SP-7**
- 30-Jun Food For Families Report Form 10057
- 30-Jun RSVP and Plaque Application 2863
- 1-Jul Report of Officers Chosen for Term 185
- 1-Aug * **Service Program Personnel Report 365**





OTHER FORMS AS NEEDED

- Application for Appointment as Financial Secretary 101
- Catholic Citizenship Essay Contest - Entry Form 4208
- Family of the Month 10668 (*by the 15th of the month for the previous month*)
- Family of the Year 10680
- **Fraternal Programs Report Form 10784**
- Free Throw Championship Score Sheet 1598
- Global Wheelchair Mission Report Form 10071
- Habitat for Humanity 10092
- Nomination for Appointment as Financial Secretary 103
- Notice of Appointment of Round Table Coordinator 2629
- * Relief from Council Dues and Per Capita Taxes 1831
- Soccer Challenge - Entry Form & Score Sheet 4578
- Survey of Fraternal Activity Individual Member Works 1728A
- Ultrasound Initiative Guidelines and Application 10716





Form 10784

Fraternal Programs Report Form



Nick Nielson
Knights of Columbus
Utah State Deputy

UTAH KNIGHTS OF COLUMBUS





Form 10784

- Fraternal Programs Report Form
 - Eventually all forms will be digital
 - This will be one of the main forms
 - Goal will be that this can populate:
 - Columbian #SP-7
 - and possibly a portion of your Annual Survey of Fraternal Activity #1728





Form 10784

- Fraternal Programs Report Form
 - Please note for ALL Program Participation Reporting use this form
 - Forms being eliminated and moved:
 - Special Olympics #4584
 - Family of the Month #10668
 - Coats for Kids #10675
 - March for Life #10697
 - Plus more (Global Wheelchair, Habitat for Humanity, etc.)





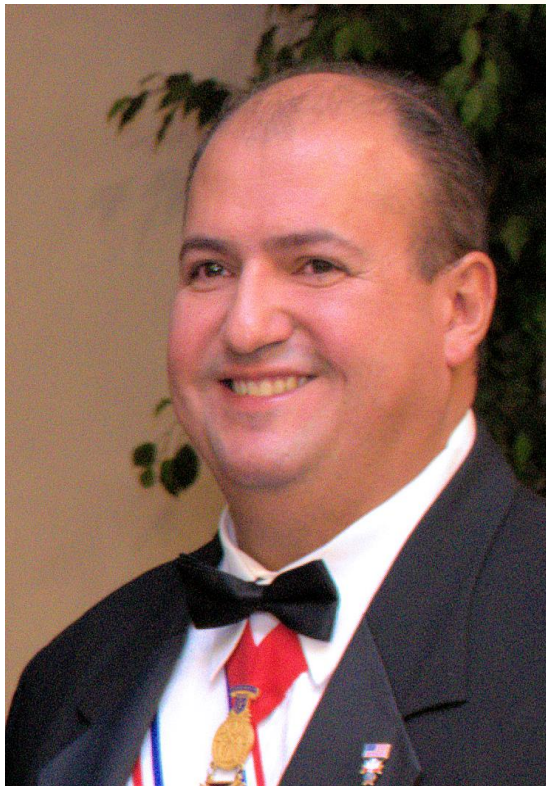
Form 10784

- Who can fill out?
 - Anyone – but best to designate to ensure completion
 - [Example/Demo Link](#)
- [Utah Q1 Form 10784 submissions](#)





Safe Environment Compliance



Ray Lopez, PSD
Knights of Columbus
Regional Growth Director





Safe Environment Compliance

CRITICAL UPDATES:

Effective 12/17/2020, if the Grand Knight is also the **Program, Community and Family Director**, the council **is not compliant** with the Knights of Columbus safe environment program. **The Grand Knight can't do it all!**

Councils are required to provide email addresses for its **Grand Knight, Program Director, Community Director and Family Director**. Do not use generic position accounts, the email needs to stay with the Knight.

More details online at <https://conta.cc/3gXva8v>





Insurance Team – Partners in Driving Growth



Nate Raso, FICF, LACP
Knights of Columbus
General Agent





2020 Year in Review Raso Agency

Nate Raso FICF General Agent Arizona and Utah

UTAH KNIGHTS OF COLUMBUS





Upshot of Calendar Year 2020

- Increased office staff to 3 administrators
- Hired 2 new Field Agents:
 - William Teal (Perla) : First Year Award Winner and #2 in the Agency.
 - Edward Lozano (Shannon): Previous Agent Experience
- Expanded Operations with Marketing initiatives: mail, email, website, and new hire to assist in this transition.
- Led the Order in Virtual Fraternal Events with our 1st Saturday telecasts
 - Having one major event helping upwards of 30 councils achieve one half of their McGivney Award
- Ranked #1 in the United States in Agency Recruitment contest "The Battle of The Agencies"
- Had 4 Agents Achieve MDRT – Tony, Jay, Mark, Wes
- Had 2 Agents Achieve Awards Status – Tony and William
- Finished up as an Agency with 8.6% growth and \$627K of new premium placed in force
 - Moved over \$5.5M to secure retirement accounts with the Knights of Columbus
 - Protected Catholic families in Arizona with over \$84,000,000 of new Insurance in Force

UTAH KNIGHTS OF COLUMBUS





Fourth Degree



Richard "Dick" Hall
Knights of Columbus
Utah District Master

UTAH KNIGHTS OF COLUMBUS





Visible Arm of the KofC

- A Formal Catholic Presence
- Color Guards at
 - Special Olympics
 - St Patrick's Day Parades...
- Honor Guards
 - Memorial Day, Mount Calvary Cemetery
 - Confirmations
 - First Communions... etc.





Change is a Fact of Life

- COVID-19 Creating a *New Normal*
- Quarantine
- Face Masks
- Hand Washing and Sanitizers
- Air Fives, Air Hugs
- Virtual Meetings
- New Uniforms





A New Cadre is Needed

- Reinvigorate ---- Rejuvenate
- We need 3rd Degree Recruitment
- No 3rd Degree No 4th Degree
- Virtual Degrees are the New Normal
 - Jan. 16, 10:00 AM
 - Feb. 13, Virtual 4 Corners 4th Degree
 - **Links on the State Web Site**
 - www.UtahKnights.org/fourth-degree





New Uniform Notes

- Change of Suppliers
 - American Sourced
 - Better Response Time
 - Best Fit First Time
 - www.KofCUniform.com
 - 833-562-4327 (toll free)





Quarterly Programs

TEDDY BEAR COLLECTION

for children in crisis



> 650 Animals given to Toys for Tots



> \$1,000 Socks purchased for Vets



Funding to Fight for Veterans Benefits
[Home | American Patriot Service Corp \(apscnp.org\)](http://Home | American Patriot Service Corp (apscnp.org))



UTAH KNIGHTS OF COLUMBUS





Second Half Membership Preview

- Online Membership
- Transferring Online Members



Ryan Graveley
Knights of Columbus
Utah State Treasurer
State Membership Director





Membership Preview

- Overcome challenges
- Find Opportunities





Membership Preview

Online Membership:

Program review.

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Membership Preview

Welcoming Online Members into your council is as easy as

- A.** Council votes to accept the member.
- B.** Candidate to the new ceremonial (Charity, Unity, Fraternity).
 - i. Online on-demand anytime! (Choose English, Spanish, or French) www.KofC.org/ceremonials (candidate enters your council # and selects "Online Member - I am joining a council.")
 - ii. Live ceremonial! (Council 5214 has done two in Spanish.)
- C.** Financial Secretary – "Form 100" Paperwork
 - i. Using the "[Prospect Tab](#)" in Officers Online (if he is listed there).
 - ii. Using the "Candidate Tab" in Officers Online www.kofc.org/oo (a.k.a. the "electronic Form 100").
 - iii. As a transfer on the [paper Form 100](#) (send as a [PDF to Supreme in an email](#)).





Membership Preview

Welcoming Online Members into your council is as easy as

- A.** Acceptance by council vote
- B.** Bring to new ceremonial (Charity, Unity, Fraternity), can be virtual.
- C.** Confirm new status with supreme ("Form 100").





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Five Minutes From Now

We will resume in 5 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

5 Minutes

We will resume in 5 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

4 Minutes

We will resume in 4 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

3 Minutes

We will resume in 3 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

2 Minutes

We will resume in 2 minutes.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus
Midyear Meeting

1 Minute!

We will resume in 1 minute.

UTAH KNIGHTS OF COLUMBUS





Take a Recess

Utah Knights of Columbus Midyear Meeting

The Meeting Will Continue:

Saturday, January 9, 2021

~ **Recess Over** ~

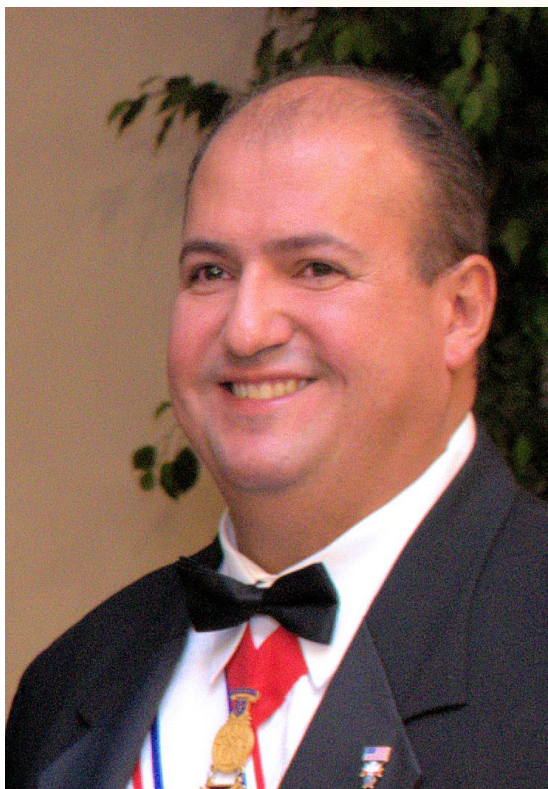
We will resume now.

UTAH KNIGHTS OF COLUMBUS





Guidelines for Council Meetings



The Guidelines for Council Meetings (#10318)

Ray Lopez, PSD
Knights of Columbus
Regional Growth Director

UTAH KNIGHTS OF COLUMBUS





Guidelines for Council Meetings

Council Meeting Standard Agenda Elements

Call to Order
Membership Card Rpt
Opening Prayer
Pledge of Allegiance
Opening Ode
Roll Call of Officers
Reading of Minutes
Admissions Committee Rpt
Reading of Applications
Balloting for Membership

Chaplain's Message
Grand Knight's Rpt
Initiations
Treasurer's Rpt
Bills, Communications
Financial Secretary's Rpt
Chancellor's Rpt
Program Directors' Rpts
Committees Rpts
Trustees Rpt

Unfinished Business
New Business
Fourth Degree Rpt
Insurance Agent's Rpt
District Deputy's Rpt
Good of the Order
Closing Prayer
Closing Ode
Adjournment





Guidelines for Council Meetings

Revised Council Meeting Agenda

Call to Order
Opening Prayer
Pledge of Allegiance
Approval of Minutes
Chaplain's Message
Grand Knight's Report

Financial Report
Membership Report, Balloting
Other Reports (as needed):

- Programs, Committees
- Fourth Degree
- Insurance Agent
- District Deputy

Unfinished Business
New Business
Good of the Order (Awards)
Lecturer's Reflection
Grand Knight's Summary
Closing Prayer
Adjournment





Ultrasound



John Wainscott, PSD
Knights of Columbus
Utah Ultrasound Chairman

UTAH KNIGHTS OF COLUMBUS





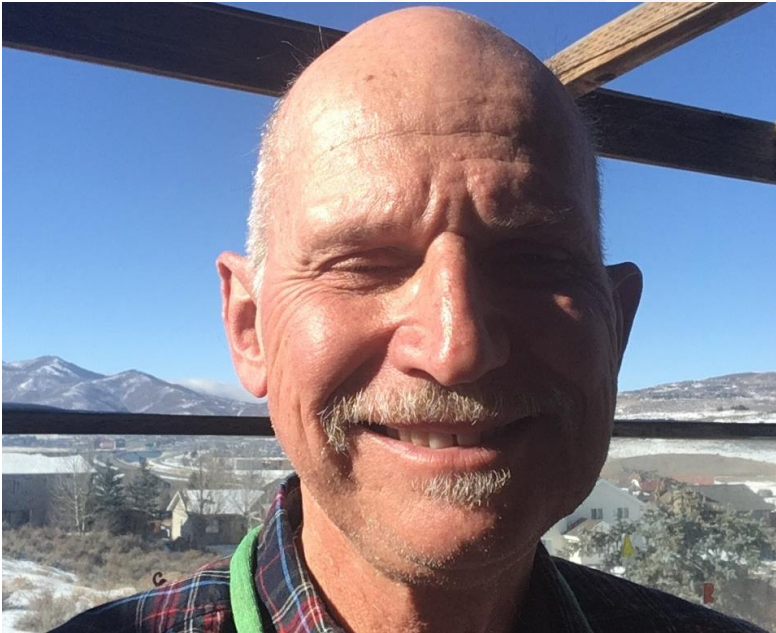
Pro-Life & Ultrasound

- Support the Pregnancy Centers in Logan, Brigham City, Ogden (Roy), Park City, SLC, Price, Moab, and St. George.
- Saturday January 30, 2021 at 11AM – March for Life Car Rally starting at the State Capitol down to Sandy.
- 4th Ultrasound for Pro-Life Utah van
 - 3D/4D Mobile Ultrasound cost \$31,100
 - Need to be creative to raise funds right now
 - Need to raise 50% of the cost
 - Culture of Life fund pays the other 50%
 - Need to be creative in fundraising
 - Mike Sweetland GK of 9849 – breakfast burritos to go
 - Let's share and help each other with ideas





State Convention 2021 Update



Frank Lesar
Knights of Columbus
Utah District Deputy #11





State Convention 2021 Update

Where to find the latest information?

www.UtahKnights.org/State-Convention

It's on the very top menu on the state website!

2021 Convention Information

The State Convention of the Knights of Columbus Utah State Council will be held on Friday, April 30th – Sunday, May 2, 2021 at the [Sheraton Hotel](#) in Park City.

2021 Convention Announcements

2020.10.12 DD11 [Frank Lesar](#) meets with his Convention Committee. District 11 councils are [1129](#), [14764](#), and [15418](#).

2020.12.08 Convention Advertisement Order Form available ([PDF](#))

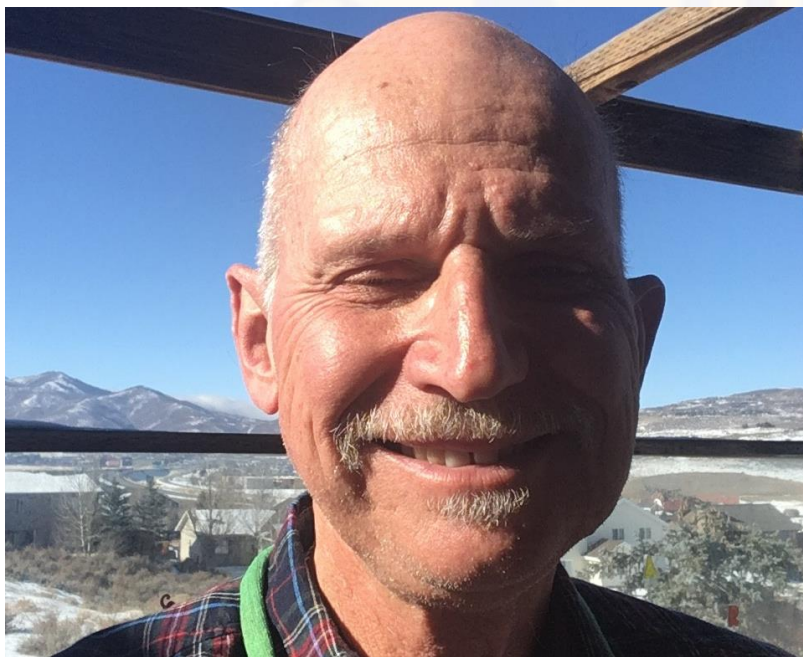


UTAH KNIGHTS OF COLUMBUS





2021 State Convention Update - DD Frank Lesar, #11



Telephone:

435-655-5782

Email:

fjl1492@msn.com

Address:

6155 Parkridge Drive
Park City UT 84098

UTAH KNIGHTS OF COLUMBUS





Exploring Your Why



Nick Nielson
Knights of Columbus
Utah State Deputy

UTAH KNIGHTS OF COLUMBUS

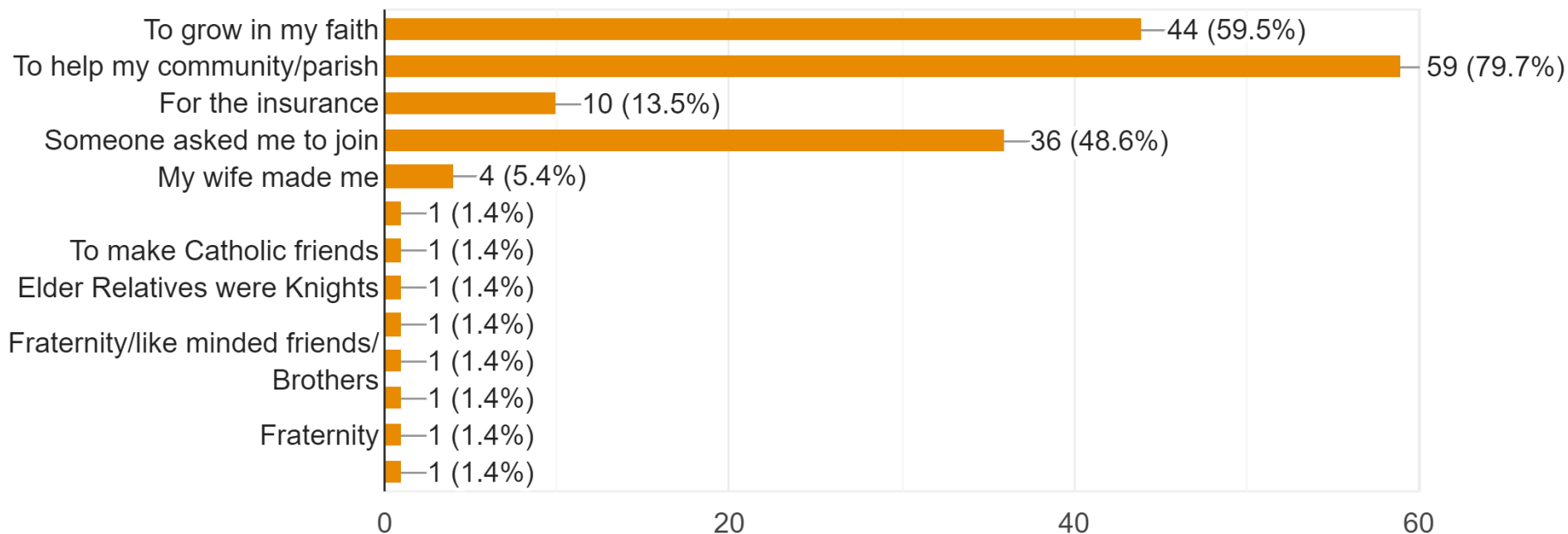




Exploring Your Why

Why did you join the Knights of Columbus?

74 responses



UTAH KNIGHTS OF COLUMBUS

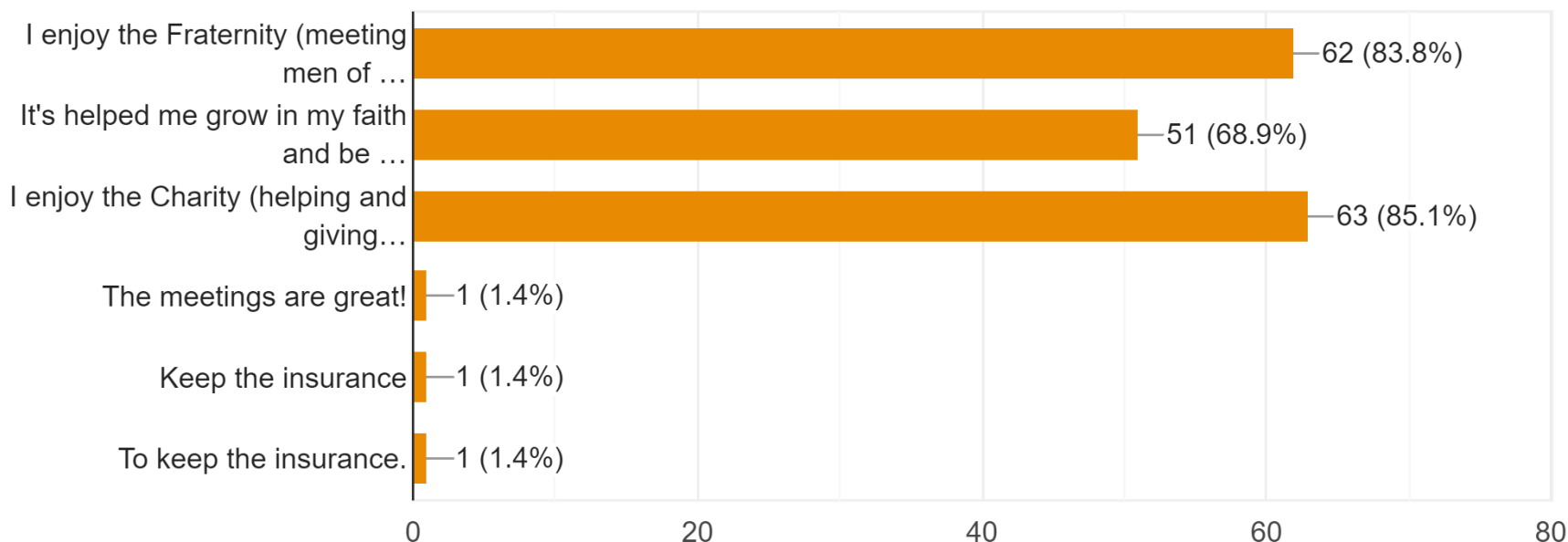




Exploring Your Why

Why did you keep being a Knight after you joined?

74 responses





Exploring Your Why

- As leaders of our councils are the things we are doing:
 - Creating opportunities for new men to join?
 - For the same reasons you did
 - Or for new reasons?





Exploring Your Why

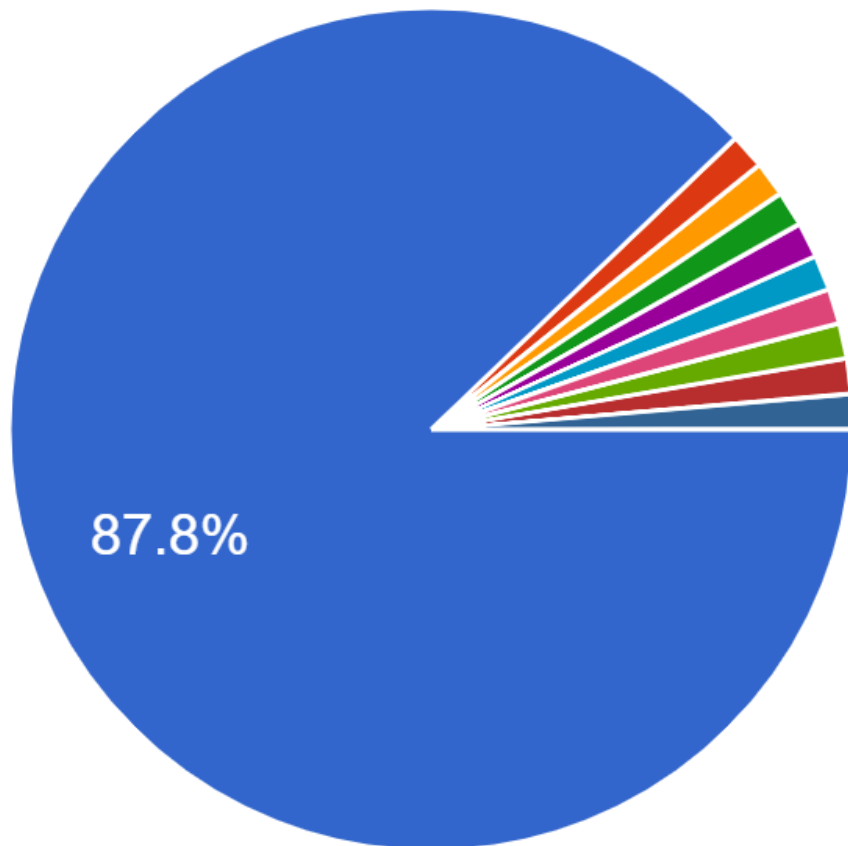
- As leaders of our councils are the things we are doing:
 - Creating a reason to stay being a Knight?
 - For the same reasons you did
 - Or for new reasons?





Exploring Your Why

Why did you become an officer or leader of your council?



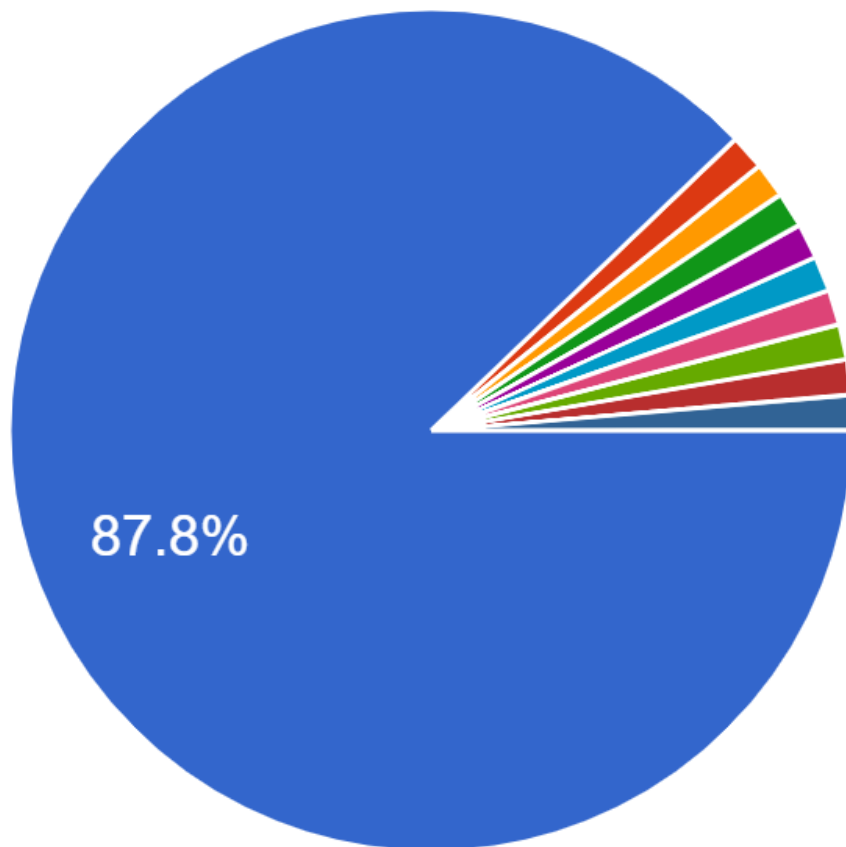
- I want to help my council grow and improve





Exploring Your Why

Why did you become an officer or leader of your council?



- I want to keep the status quo
- Was asked
- Pro Life is very important
- Charity/Love of Christ
- I like to lead and support the legacy of Blessed Fr McGivney
- Still Trying to figure that out
- I wanted to get more involved.
- To increase the visibility of the Knights in my parish and the state. Would like to see them function as they used to be.





Exploring Your Why

- What do you want to accomplish with your time as an officer or leader of your council?

Review some of the answers

Jot down ideas/action items – after review going to ask for them





Exploring Your Why

- What do you want to accomplish?
 - More members, Star Council, support parish
 - Continue the KofC tradition of having fun while doing good
 - Keep the Council productive and well organized
 - Help my councils improve and achieve Star council
 - Help my council grow in the community
 - Grow our membership and helping those in need
 - Make sure all reports are complete on time
 - Get Knights involved with Pro Life issues
 - To be a good example to the youth and bring the divided council together





Exploring Your Why

- What do you want to accomplish?
 - I would like to see growth in the Knights to get some younger men involved and see the results of giving back to the church, to community and know I made a difference.
 - Getting back to back Star council awards
 - Greater presence in our parish
 - Grow 4th degree by growing 3rd
 - To get more men in the Knights of Columbus
 - Help Catholic men become more firm in their faith and be examples to families, parishes and communities
 - Being a year of Covid-19 I wish for the council to stay healthy





Exploring Your Why

- What do you want to accomplish?
 - To continue the outreach we provide to the parish and the community and to support our pastor in his efforts to serve
 - Stay connected
 - Help our brothers and their families make it out of this pandemic! And keep up our Catholic faith stronger now more than ever
 - Grow our council and introduce younger members to the Knights of Columbus to secure a successful future for our order
 - To try and keep our council active and in existence
 - Increase membership
 - To help as much as we can in the church and community





Exploring Your Why

- What do you want to accomplish?
 - Increase the number of committed, engaged members
 - Creating and doing programs that improve the council's ability to perform charitable acts
 - Improve membership participation
 - Participate in more programs and continue to grow our charitable mission
 - 1) Update our membership roll. 2) Get our council more involved in Pro-Life activities. 3) Improve written communications among our members (emails & texts about upcoming meetings & events).





Exploring Your Why

- Action items
 - Identify what is actionable to achieve your goal
 - Make specific action, give deadline
 - Identify obstacle (if any)
 - Come up with solution so you can act





Exploring Your Why

- Action items
 - Example: Grow in membership
 - Approach 1 man per month
 - Challenge members to do same
 - Example: Improve participation
 - Send email 1 week before, follow up group text 1 day before
 - Post Social Media giving details 1 week before





Exploring Your Why

- Action items - Discussion





Supreme Representative Closing Remarks



Ray Lopez, PSD
Knights of Columbus
Regional Growth Director





State Deputy Closing Remarks



Nick Nielson
Knights of Columbus
Utah State Deputy

UTAH KNIGHTS OF COLUMBUS





Closing Remarks



Jim Thorpe

An American athlete and Olympic gold medalist. Thorpe became the first Native American to win a gold medal for the United States in the 1912 Olympics





Closing Remarks



UTAH KNIGHTS OF COLUMBUS





Closing Prayer

Prayer for the Canonization of Blessed Michael McGivney

God, our Father, protector of the poor and defender of the widow and orphan, you called your priest, Blessed Michael McGivney, to be an apostle of Christian family life and to lead the young to the generous service of their neighbor. Through the example of his life and virtue, may we follow your Son, Jesus Christ, more closely, fulfilling his commandment of charity and building up his Body which is the Church. Let the inspiration of your servant prompt us to greater confidence in your love so that we may continue his work of caring for the needy and the outcast. We humbly ask that you glorify Blessed Michael McGivney on earth according to the design of your holy will. Through his intercession, grant the favor I now present
(here make your request).
Through Christ our Lord. **Amen.**





Meeting Adjourned



Nick Nielson
Knights of Columbus
Utah State Deputy





Informal Q & A

Officially were done ...

Did we forget anything?

What else do you want to know?

Keep using the "Question" feature in GoToWebinar to ask your question, or "raise your hand" to request to be called on.





Informal Q. and A.

State Officers:

State Deputy Nick Nielson
State Chaplain Rev. Erik Richtsteig
State Secretary Bill Kelly
State Treasurer Ryan Graveley
State Advocate Frank Carmona
State Warden Alex Tarazon
Immediate PSD Greg Keller

From Supreme:

Regional Growth Director Ray Lopez, PSD

Open Discussion

- **How are things going?**
- **What do you need from the state team?**

District Deputies:

- DD01 Andy Beck
- DD02 Paul Tinker
- DD03 Larry Page
- DD04 John Chavez
- DD05 Larry Zubel
- DD06 Mike Middlemiss
- DD07 Tim Soran, Jr.
- DD08 Mark Meredith
- DD09 Brian Duncan
- DD10 Mark Dylla
- DD11 Frank Lesar

