



Utah Knights of Columbus

Utah Knights of Columbus
District Deputy Organizational Meeting

Friday, June 26, 2020

7:00 PM – 8:30 PM





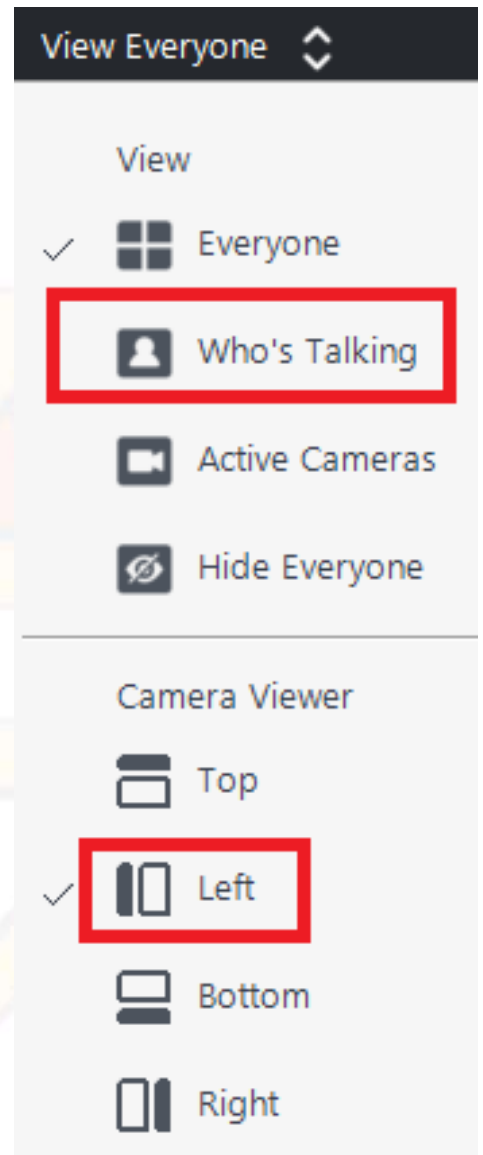
Welcome Brother Knights!

Before we begin:

- Turn *off* your camera.
- Set view (top center menu)
 - “Who’s Talking”
 - Screens on left.

Use the “chat” to ask questions at any time.

We will begin at 7:00 PM



Adjust View Settings

View Who's Talking

Who's Here With You?

2

Chat

View Who's Talking

Adjust Presenter/Slide Show Split

Camera Off

Click to Mute (turns red)

Scale to Fit

Nick Nielson is presenting






Opening Prayer & Introductions



William "Bill" Kelly
Knights of Columbus
Utah State Secretary





Opening Prayer

A PRAYER FOR PROTECTION IN TIME OF PANDEMIC

○ Mary, you always brighten our path as a sign of salvation and of hope. **We** entrust ourselves to you, Health of the Sick, who, at the Cross, took part in Jesus' pain while remaining steadfast in faith. ○ loving Mother, you know what we need, and we are confident you will provide for us as at Cana in Galilee. **Intercede** for us with your Son Jesus, the Divine Physician, for those who have fallen ill, for those who are vulnerable, and for those who have died.





Opening Prayer

Intercede also for those charged with protecting the health and safety of others and for those who are tending to the sick and seeking a cure. **Help** us, O Mother of Divine Love, to conform to the will of the Father and to do as we are told by Jesus, who took upon himself our sufferings and carried our sorrows, so as to lead us, through the Cross, to the glory of the Resurrection. **Amen.**

Under thy protection we seek refuge, O Holy Mother of God. **In** our needs, despise not our petitions, but deliver us always from all dangers, O glorious and blessed Virgin. **Amen**





Introductions

State Officers:

State Deputy Nick Nielson

State Chaplain Rev. Erik Richtsteig

State Secretary Bill Kelly

State Treasurer Ryan Graveley

State Advocate Frank Carmona

State Warden Alex Tarazon

Immediate PSD Greg Keller

District Deputies:

- DD01 Andy Beck
- DD02 Paul Tinker
- DD03 Larry Page
- DD04 John Chavez
- DD05 Larry Zobel
- DD06 Mike Middlemiss
- DD07 Tim Soran
- DD08 Mark Meredith
- DD09 Brian Duncan
- DD10 Mark Dylla
- DD11 Frank Lesar





Introduction



Virtual Meeting is new

Nick Nielson

Knights of Columbus

Utah State Deputy





Legal Briefing

Legal Briefing for 2020 State Organizational Meeting

John A. Marrella
Knights of Columbus
Supreme Advocate

(video)





District Deputy Expectations – Your Role



Nick Nielson
Knights of Columbus
Utah State Deputy





Expectations

- Monthly
 - Attend council meetings
 - Submit council visit form
 - Submit expenses
 - Virtual meeting with DDs? When?





Expectations

- State Meetings
 - Organization/Kick-off meeting (July)
 - Mid-Year meeting (January)
 - State Convention (May)
- Attend/Host/Coordinate
 - Installation of council officers
 - 2 District Meetings
 - Soccer and Free Throw challenges





Expectations

- Enter degrees on state calendar
- Communicate and be a resource
- Set goals and work District plan

- Refer to District Deputy Expectation sheet that was sent as guide





How to Update Ceremonial Calendar

Why use it?

Where is it?

Who can use it?

What does it do?

When to update it?

Live Demonstration

Karl A. VanMaren

Knights of Columbus

Utah Executive Secretary





Tools for Success



Nick Nielson
Knights of Columbus
Utah State Deputy





Tools for Success

- Council/District Tracker demo
- DD forms demo
 - Expense
 - 944
 - Council Health Assessment
 - Others?
- Monthly Council Visit form demo





Tools for Success

- State Challenge Coin – Why?
 - 5 per council
 - Who do you give it to?
 - When do you give it?





Public Relations Expectations



Andy Airriess, PSD
Knights of Columbus
Utah Public Relations Chair





PR Expectations

aaairriess@msn.com





PR Expectations

Help your councils

- Help them raise funds
- Help them recruit
- Give them recognition
- Reciprocity





PR Expectations

When

- As soon as the event is organized
- As soon as it is complete

- What, where, when, who, why, how much
- **ONLINE**





PR Expectations

Pictures

- Shoes
- Faces
- Emblems
- Grumpy Gus
- Smiles





PR Expectations

Pictures

- Shoes X
- Faces
- Emblems
- Grumpy Gus
- Smiles





PR Expectations

Pictures

- Shoes X
- Faces ✓
- Emblems
- Grumpy Gus
- Smiles





PR Expectations

Pictures

- Shoes X
- Faces ✓
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PR Expectations

Pictures

- Shoes X
- Faces ✓
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- Grumpy Gus X
- Smiles





PR Expectations

Pictures

- Shoes X
- Faces ✓
- Emblems ✓
- Grumpy Gus X
- Smiles ✓





PR Expectations



Photo Score:

2.1





PR Expectations



Photo Score:

2.6





PR Expectations



Photo Score:

2.8





PR Expectations



Photo Score:

3.1





PR Expectations



Photo Score:

4.6





PR Expectations



Photo Score:

5.8





PR Expectations



Photo Score:

7.2





PR Expectations



Photo Score:
10.0





PR Expectations

aaairriess@msn.com





State Goals



Nick Nielson
Knights of Columbus
Utah State Deputy





State Goals - Plan

- Intake: 200 and Net: 50
 - Increase our intake by min of 5%
 - Decrease suspensions by min 15%
- Charitable Giving – maintain FY 19-20 level (4 funds ~\$10K)
 - Native American & Carmelite ~\$5K
- Councils submitting Reports – 100%
 - 185, 365, 1728 (increase SP7s)





State Goals - Plan

- Track/Communicate Goals/progress
- New focus toward Membership, New incentives, Online members, etc.
- Embrace digital processes
- Training – regional/virtual trainings
- Partnership with Insurance
- Hispanic growth





Star District

- Membership
 - 70% of combined council quotas
- Insurance
 - All councils host/involved in 2 insurance benefit nights
- At least 1 council is a Star Council
- Submit semiannually Form 944





District Deputy Goal Setting Exercise



Nick Nielson
Knights of Columbus
Utah State Deputy





District Plan Demo

Utah Knights of Columbus - Membership/Degree Schedule Plan for District #:

<i>(statement of what you'd like to achieve - hit "alt" + "enter" if you need to have extra lines/rows)</i>		Fraternal Year: <input type="text"/>					
District Objective - Membership goal: <input type="text"/>							
Action Plan: <i>(how are you going to achieve the goal mentioned above - What are 3 specific things you can do? What can you do different from the past?)</i>							
Key Result / Action item: <input type="text"/>							
Key Result / Action item: <input type="text"/>							
Key Result / Action item: <input type="text"/>							
Key Result / Action item: <input type="text"/>							
What are you going to do different: <input type="text"/>							
What are you going to do different: <input type="text"/>							
What are you going to do different: <input type="text"/>							
District Team Members:		Goals	Annual Goal	Q1 Goal	Q2 Goal	Q3 Goal	Q4 Goal
District Deputy: <input type="text"/>		District Intake*:	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
District Warden: <input type="text"/>			Degrees:	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<i>(Suggested goal, have 1 degree per council per quarter each - 1 degree every month in the district)</i>		<i>*Intake (Net + Planned Losses)</i>		Target % Growth	District Net Goal	Planned Losses	Per degree Avg.
Degrees Planned:	<input type="text" value="0"/>	Degrees Needed:	<input type="text" value="0"/>	Enter # here: <input type="text"/>	5%		2.5
Council #:	<input type="text"/>	Council #:	<input type="text"/>	Council #:	<input type="text"/>	Council #:	<input type="text"/>
Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>	Membership Goal: <input type="text"/>
Council Degree Schedual / Plan	Council Degree Schedual / Plan	Council Degree Schedual / Plan	Council Degree Schedual / Plan	Council Degree Schedual / Plan	Council Degree Schedual / Plan	Council Degree Schedual / Plan	Council Degree Schedual / Plan
Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>	Q1 (July-Sep) <input type="text"/>
Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>	Q2 (Oct-Dec) <input type="text"/>
Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>	Q3 (Jan-Mar) <input type="text"/>
Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>	Q4 (Apr-Jun) <input type="text"/>
Star District Award requirements:							
- Membership Goal: 70% of combined Council Quota		Fill out council goals		- Submit required Form 944 reports on Council Status (form due 2 times a year)			
- Insurance Goal: All councils fully comply (2 benefit seminars - councils can work together)						- At least 1 council in District earns Star Council	





Closing Remarks



Nick Nielson
Knights of Columbus
Utah State Deputy





Closing Prayer



Alex Tarazon
Knights of Columbus
Utah State Warden





Closing Prayer

PRAYER FOR THE CANONIZATION OF THE VENERABLE SERVANT OF GOD MICHAEL McGIVNEY

God, our Father, protector of the poor and defender of the widow and orphan, you called your priest, Father Michael J. McGivney, to be an apostle of Christian family life and to lead the young to the generous service of their neighbor. **T**hrough the example of his life and virtue may we follow your Son, Jesus Christ, more closely, fulfilling his commandment of charity and building up his Body which is the Church. **L**et the inspiration of your servant prompt us to greater confidence in your love so that we may continue his work of caring for the needy and the outcast. **W**e humbly ask that you glorify your venerable servant Father Michael J. McGivney on earth according to the design of your holy will. **T**hrough his intercession, grant the favor I now present (here make your request). **T**hrough Christ our Lord. **A**men.





Meeting Adjourned

Any Questions?

Did we forget anything?

Knights of Columbus
Utah State Officers

What else do you want to know?





Next Meeting

Saturday,
June 27, 2020
8:30 AM

GoToMeeting

Knights of Columbus
Utah State Council

