State Deputy’s Message

With one month into the new fraternal year, I would like to share some ideas and information that will keep us moving forward. Last year we did an outstanding job conducting programs and carrying out the Venerable Father Michael McGivney’s vision to help others and those in need. However, we experienced negative growth in our total membership. There’s many reasons for this, but last year is in the history books and we need to look for ways to grow. So what do we need to do ahead to be sure we’re still here in the future. Members age out, move, or quit. I know going backwards is not healthy for any organization. We need to work on inspiring ourselves and others to convey and carry out the great principles of the Order; Charity, Unity, and Fraternity. We need to bring new men into the Order so we don’t wither away.

First, let’s focus on managing our membership growth. When we all took our oath of office, we promised to keep the welfare and the Good of the Order uppermost in our mind and to promote it to the best of our ability. Yes, we are volunteers, but we also accepted the responsibility to become leaders. Consequently, we must take that lead to ensure our Order grows and prospers. How do we do this – by setting goals and having a plan. Some goals (membership intake) have already been provided, and we’ve all had the opportunity to participate in the Delta Church Drive online training provided by our Regional Training Director, Brother Ken White; check the utahknights.org web site for additional training opportunities. We can’t individually do everything that needs to be done, so delegate to share the work and the rewards. Delegating responsibility and tracking progress helps build a culture of accountability. By the way, holding volunteers accountable is okay. Additionally, take advantage of our Field Agents and invite them to council functions and exemplifications. They can be a great resource for recruiting and retention. Lastly – communicate, communicate and communicate again. It seems to take at least three notifications to sink it.

Second, once we have that new member onboard either through personal contact or joining online, we must provide a meaningful membership experience resulting in his retention. Make membership personal. You’ve all heard the old saying “we didn’t join the Knights to go to meetings”. How true – invite the new members to participate in council activities. How’s he going to know what’s going on if he’s not informed and allowed to engage with other Knights and their families. The other tried and true motto is “retention begins on day one”. By keeping all members informed, involved and doing charitable work, we have taken a giant step in retaining that member. Also remember, your Chaplain can be your biggest supporter and recruiter. Meet with him regularly, ask what can his Knights do to strengthen the parish and community. With the movement of Priests around the Diocese this summer and fall, take the time to get an appointment on the new Priest’s calendar and find out what you can do to help him.

A few words about Faith in Action. You’re most likely doing all the activities outlined for Faith in Action. It’s just a different way of grouping and keeping track of all your council’s charitable activities. The Knights offer men a place to lead their families and communities in faith and service by putting our Faith into Action (this year’s state motto). Our members, parishes and families have the opportunity to make a meaningful difference through 32 Supreme Council-recommended programs. The state has provided information and materials to reinforce this program. Additional information can be found at http://www.kofc.org/en/programs/index.html. Questions? Please contact our worthy Program Director, SK Ryan Graveley at StateWarden@UtahKnights.org.

To wrap it all up, focus on being a Star Council. It is the roadmap for membership growth and retention. It also provides that personal experience that will keep our councils engaged, successful and moving onward.

Greg Keller
Utah State Deputy
“TO WHAT DEGREE”
Fourth Degree News and Views

The Beginning of a New Era

As we say Thank You to the Classic Regalia for its 56 years of service we now enter a NEW ERA. It is understood that we will have members opposing the change and in time this too shall pass. We must continue to move forward and respectfully educate our membership that the new uniform is the only uniform to be worn in the Honor Guards. Please be respectful to the changes and remember that what you wear does not make you a Knight, it is what we do as a Fraternity that makes us Knights.

Several membership recruitment tools and incentive awards programs are offered to help Fourth Degree members recruit new Sir Knights. Several assemblies are developing financial assistance programs to assist their color corps members purchase a uniform. The District Master and District Marshals will be discussing this with their Faithful Navigators and Faithful Comptrollers.

Please make note that any member showing up at an event without the proper uniform shall be denied participation. Any Color Corp Commander, Faithful Navigator, or District Marshal that cannot respect the by-laws of the new uniform shall be asked to step down from his leadership position. Furthermore the Classic Regalia cannot be requested by a Priest, Bishop, or Family at any time. You may participate in an Unofficial Call Out with your tuxedo, social baldric, and white gloves, but not carry the sword or liberty. Please contact your local District Marshal for more detailed information. We do not want to disrespect any brother, so please do not show up wearing the Classic Regalia at any event.

Our 2019-2020 fraternal year begins July 1, 2019. Now is the time to reinforce the many patriotic programs found within the Fourth Degree Program Manual #1953 3-14. It can be ordered on kofc.org or downloaded @ https://www.kofc.org/en/resources/service/council/1953_Program_Manual_3-14.pdf and should be in the hands of every Vice Supreme Master, District Master, and Faithful Navigators. Each should be promoting the programs that work best for their community. Order your New Uniform today https://www.kofcuniform.com/CustomPage/OrderNow

The Patriot Degree Exemplifications

In 2019-2020 The Utah District will be hosting three (3) Exemplifications one in the Southern Utah, SLC area, and in the Northern Utah. The first one coming up is this fall on Sunday October 13th, 2019 in Cedar City. Please contact District Marshal Bill Lund for more info 435-590-1338. Those other Exemplifications are pending date and location.

Kids in Crises Stuffed Animal Drive

We cannot thank you enough for what my brothers do. I love that being a Knight and this is one great reason why. We have collected over 3000 stuffed animals for our first responders, and we will be distributing them soon. Thank you for your participation and generosity.

Quotes:

“Change is the law of life. And those who look only to the past or present are certain to miss the future.”

- John F. Kennedy

Yours in Christ,

Francisco “Frank” Carmona
Master of the Fourth Degree
State Secretary's Corner

Who's on Track for Success?

One month into our fraternal year down, and who's on track for success this year? I thought we had a great Organizational (Kick Off) meeting down at St Francis of Assisi in Orem, I hope you got a lot out of the meeting. One of my favorite things we discussed (or that I yelled about) was setting ourselves up for success. Whether that be by completing and submitting forms, using a budget, membership and charitable growth, and overall planning. I'm a firm believer that taking a little extra time at the beginning and laying out a plan will save countless hours later and help make you a success.

Speaking of a little extra time and getting forms completed and submitted... Supreme still has not received 12 of the 37 Council's Report of Chosen Officers (Form 185) that were due 7/1. And the state (ME) is still missing 13 of those for Councils and 9 for Assemblies. I and the State Council can't complete our job and communicate with everyone if we don't have this information.

At the time of writing this, here is a list of Councils and Assemblies I still need the Chosen Officer Report Forms from:

Councils: 777, 2611, 5347, 7401, 10304, 11246, 11812, 12959, 13646, 14239, 15418, 15741, 16006
Assemblies: 1144, 1429, 1570, 2393, 2577, 2636, 3501, 3586, 3758

Also, now that we are in August don't forget the Program Personnel Report (Form 365) was due 8/1. This is a critical form for councils so that your Safe Environment compliance is completed and you are eligible for the Star Council and Columbian Awards.

Check and see if you are on track (or what is needed for your council) at any time by visiting the state website (www.utahknights.org) and under the recruiting menu look at the council/district tracker.

As always, if I can be of assistance in anyway please let me or any of our State Officers know and we will do all that we can to help you. I look forward to a successful year!

Vivat Jesus!

Nick Nielson
State Secretary

Safe Environment Training

As many of you are aware the Safe Environment Program is now a requirement to attain Star Council. The intent of this program is to protect our children while we execute our youth program throughout the State. Four positions require online training for certification at both Supreme and Diocese levels to attain compliance: Grand Knight (GK), Program Director (PD), Community Director (CD) and Family Director (FD).

For Supreme: Individuals need to establish an account with Armatus https://armatus2.praesidiuminc.com and take three courses: "Meet Sam", "Duty to Report" and "Knights of Columbus Safe Environment Policies". The approximate time to complete all three course to satisfy Supreme requirements is two hours.

For the Diocese: At a minimum, the GK, PD, CD and FD need to log onto https://saltlakecity.cmgconnect.org and register for a new account and complete the "Adult Certification: Child & Youth Protection Training". However, we strongly encourage other council members to complete this training as requirements for safe cert will increase in the future.

The training is good for three years, then your members will be required to take an online refresher course. Please consider these requirements when nominating members to fulfill roles in your Form 365 Service Program Personnel Report

Vivat Jesus!

Bill Kelly
State Advocate

From Supreme: KNIGHTS DONATE $185.7 MILLION TO CHARITY IN 2018

DONATIONS AND SERVICE HELP BETTER THE WORLD WHILE BUILDING BRIDGE BACK TO FAITH

The K of C has announced that it gave $185.7 million to charity and donated 76.7 million hours of hands-on service in 2018. Contained in the annual fraternal survey, it demonstrates once again that charity is the first principle of the Knights of Columbus.

"Regardless of how or who the Knights serve, it's the chance to help those who are unable to help themselves and to be of assistance to the sick or disabled that is at the heart of what being a Knight is all about," said Knights of Columbus Supreme Knight Carl A. Anderson.

The Knights' charitable giving comes from three sources: direct fund raising, the funds raised by thousands of local Knights councils in their communities and from the Knights' insurance operations.

K of C Councils: The Knights' charitable activity is carried out by more than 16,000 councils in nine countries, which raise funds for a variety of causes, including efforts to protect and provide relief to persecuted Christians, pre-life initiatives and disaster aid and recovery. Council members also donate volunteer time to helping their parishes, communities, and organizations such as Special Olympics and Habitat for Humanity, as well as Knights-specific efforts such as "Coats for Kids," "Food for Families," and scholarship programs.

Knights of Columbus councils raise money through a broad spectrum of activities that include pancake breakfasts, raffles, auctions, tank pulls, rodeos, and its well-known Tootsie Roll drives. Others who benefit from these efforts include local pregnancy support centers, seminarians and veterans and service members seeking healing on the Knights' annual pilgrimage to Lourdes with the U.S. Military Archdiocese.

Anderson said, "The men who choose to become Knights of Columbus are generous, and their impact is immense. While we are known mainly for our local efforts, our reach is global."

He added, "At the same time, the Knights help men improve their own lives by offering opportunities to give of themselves and to support other members and their families through shared faith and spiritual development. Additionally, we offer men the chance to protect the financial well-being of their families through our insurance products. These are the reasons that men choose to become Knights."

(Continued on page 4)

I don’t have time to join another organization; why should I join the Knights of Columbus?

Online Membership was designed to allow eligible Catholic men to join the Knights of Columbus online, through a streamlined, optimized process. Online Membership provides you with a digital membership experience, which will help you to grow as a Catholic man and a Knight.

As a Knight, you can choose the projects to be involved in within your own community. You will receive regular updates from your state council regarding news and events in your area and be presented with frequent opportunities to work alongside brother Knights in local councils.

If I join online, am I joining a local Knights of Columbus council?

No you are not. When you join online you will not belong to a local council at Cirst. Instead, you will become a member of the Knights of Columbus state division in your state of residence.

Can I join a local council?

Yes! Council-based membership is the best way to experience the Knights of Columbus. Prospective members can join local councils just as they always have. Online Members can transition to local council membership, just as members from other local councils may transfer today. Transferring involves completing a membership form (Form #100) and going through the council admissions process. This includes meeting with council leaders and taking the First Degree ceremonial.

How does Online Membership differ from membership in a local council?

Members who join online (“Online Membership”) are members of the Knights of Columbus who have not yet taken a First Degree or been admitted to a local council.

As a member, like all members of the Knights of Columbus, you will have the right to purchase insurance on yourself, your spouse and any dependent children. You will receive Columbia magazine, the free accidental death benefit (age restrictions apply), and are eligible for participation in the family fraternal benefit. You may also attend select local and state council events which are promoted by your state division.

From Supreme—$185.7 Million

Knights of Columbus Charities

Knights of Columbus Charities, Inc. is the organization’s 501(c)(3) entity, which enables members and others to contribute to local, regional, national, and international Knights of Columbus charitable initiatives. One hundred percent of all donations go directly to support the cause identified by the donor.

Knights of Columbus Insurance

Knights of Columbus Insurance sells a portfolio of insurance and annuities products to its members—an outgrowth of a system of support instituted by Venerable Father J. McGivney in 1882 when he founded the Knights to help families in the event of the loss of a breadwinner.

The highly rated Fortune 1000 insurance company has a force of 1,207 agents who are also Knights. Once the company’s revenue is used to cover operational costs and refunds (dividends) to our members, the remaining profits are directed to charity.

Over the last business year, Knights of Columbus Insurance issued $8.6 billion of new life insurance, provided $1 billion in benefits, including $441 million in death benefits and $262 million in refunds to members.

Anderson noted, “Our insurance program is a financial engine that not only helps our members protect their families but also provides the opportunity to give generously and support numerous charitable and spiritual causes.”
State Programs Update—Faith in Action

FEATURED PROGRAMS

The Supreme Council has designated select programs as featured programs in each of the four program categories. When your council conducts a featured program and satisfies the associated requirements, it will receive two credits towards that program category on the Columbian Award Application (#SP-7). At the end of the year, report all completed programs on the Annual Survey of Fraternal Activity (#1728).

FAITH

REFUND SUPPORT Vocations Program (RSVP) – Councils are required to provide financial support of at least $500 for a minimum of one seminarian. For every $500 given to an individual, the Supreme Council will refund the council or assembly $100. The maximum refund a council or assembly can receive is $400 per individual supported. Councils are also required to provide their “adopted” seminarian or religious aspirant with moral support and prayers for their success. Report activity using the RSVP Refund and Plaque Application (#2863).

FAMILY

FOOD FOR FAMILIES – Councils are required to collect a minimum of $500 or 1,000 pounds of food for a parish or community food pantry. In addition, councils must contribute a minimum of 100 total man-hours in preparation/distribution/service of meals. Report activity using the Food for Families Refund and Plaque Application (#10057).

COMMUNITY

COATS FOR KIDS – Councils are required to distribute a specific number of coats. The requirements for each coat type are different and outlined in the table below. Councils must distribute the amount of coats shown in one of the lines of the table. Shipping cost are not included in these numbers. Report activity using the Coats for Kids Report Form (#10675).

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<tr>
<th>Type of Coat</th>
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<th>Cases Required to Satisfy Program</th>
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GLOBAL WHEELCHAIR MISSION – Councils are required to purchase a large container of 110 to 280 wheelchairs for their own donation site, by raising funds through council, parish or community activities. Report activity using the Global Wheelchair Mission Report Form (#10071).

HABITAT FOR HUMANITY – Councils are required to donate a minimum of $1,000 or 200 service hours to a Habitat for Humanity project in their community. Report activity using the Habitat for Humanity Report Form (#10071).

LIFE

MARCH FOR LIFE – Councils are required to organize a minimum of 50 marchers to participate in a national, state or local March for Life or councils must themselves organize a March for Life. Report activity using the March for Life Report Form (#10697).

SPECIAL OLYMPICS – Councils are required to contribute a minimum of 200 man-hours in support of state/local Special Olympics activities, or must raise a minimum of $2,000 for Special Olympics. Report activity using the Special Olympics Report Form (#4584).

ULTRASOUND – Councils are required to identify a Pregnancy Center in need of an ultrasound machine that meets the requirements listed on the Diocesan Evaluation (#10715). Upon approval from the Supreme Council, a council raises 50% of the cost of the ultrasound machine. The council must then follow the published guidelines for obtaining the remaining 50% from the Supreme Council. Qualification for this program will be determined from the information provided on both the Diocesan Evaluation (#10715) and the Ultrasound Application (#10716).

(Continued on page 6)
Council % of Membership Goal as of 08/02/2019

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District Deputies % of Membership Goal as of 08/02/2019

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State Programs Update—Continued

(Continued from page 5)

REQUIRED PROGRAMS – A council must conduct each of the following programs to be eligible to receive the Columbian Award.

FAITH
SPIRITUAL REFLECTION

FAMILY
CONSECRATION TO THE HOLY FAMILY

COMMUNITY
HELPING HANDS

LIFE
NOVENA FOR LIFE

All forms for programs can be found at kofc.org/forms and submitted to fraternalmission@kofc.org
Insurance Assurance—THE MOST OVERLOOKED ASPECT OF RETIREMENT PLANNING

A Knight since 1983, General Agent Robert Marklow has been selling insurance in the greater Baltimore area for nearly four decades. His insights show why we need to add retirement planning into our New Year’s Resolutions.

Working with Brother Knights and their wives over the past 35 years has led me to observe that it's a natural inclination to overlook what is perhaps one of the most important aspects of retirement planning — having the sufficient amount of life insurance coverage.

Consider the elements of retirement planning that most people fully consider:

- What their income streams will be in retirement; their pension and social security amounts?
- What will their monthly expenses be?
- What their 401k or investments will yield to supplement expenses?
- Will they have sufficient health insurance coverage?

All of these areas are vital, certainly. They are the basic architecture of a good retirement plan. However, we must consider some effects death will have on our spouse. Here are some crucial facts to consider:

- The surviving spouse will receive the greater of the two social security amounts — which is about a 30 percent loss of income.
- The surviving spouse will typically receive only 50 percent of their spouse’s pension (if they have one).
- Most group life insurance either reduces greatly or entirely upon retirement.
- There is a strong probability that one of the two spouses will live into their 90s and an early death could leave a surviving spouse 20-30 years to live with these reduced incomes.
- Term insurance will eventually become cost prohibitive or terminate in coverage as the spouse ages.
- Health care costs and taxes will go up — the longer the surviving spouse is alive, these costs can impinge on budgets.

So what is the answer? A simple analysis by your Knights of Columbus field agent will help you address retirement financial planning: a permanent life insurance policy that will never go up in cost and has a built-in guaranteed cash value. I like to call this the last “love letter” you will write to your spouse.

By purchasing a life insurance policy from Knights of Columbus, you make a choice to make a difference — not only for your family, but for the many charitable and humanitarian causes our organization supports.