State Deputy’s Message

Just one

Pick three men in your council. The ones who live and breathe Knighthood. You know who they are. One of them does not have to be you. What will these men do? Ask men to join your council.

Ask each of these three men to ask one man to join your council each month. Simple, direct, and easy to accomplish. One man every month. Think about what that can accomplish. Three men. One ask a month each is 36 asks in the year. If one in ten men asked says “yes” those are four new members in your council in a year. When you break it down that way, it does not seem so daunting a task. This recruiting does not have to happen at church before or after Mass. This can happen at bingo, a soccer challenge or council free throw contest. It can happen at a presentation of an award to a council winner in the poster contest. Approaching a man to join can happen just about anywhere. I’ve recruited men at a park toll booth, at a soccer challenge, at parish festivals, and at work.

There are many opportunities every week if you think outside the box. Preparation is the key. I carry business cards with me all the time so people know how to get a hold of me. I often carry a Form 100 as well as having recruiting brochures in my car, in my briefcase, and in my jacket inside pocket. More important any of these things is the preparation of knowing about the Knights.

Continued on page 2

District Master’s Note

Condolences

It saddens me to inform you of the passing of two Fourth Degree Sir Knights in December:

• Sir Knight William Price, a member of St. Vincent’s Council #13297 and a Fourth Degree Sir Knight from Rev. Thomas J. Meersman Assembly #2577.
• Sir Knight Deacon Mark A. Bourget, Sr., a member of Vic Glasson Council #10733 and Bishop Scanlan Assembly #2393.

The Resolution of Condolence was presented to the families. Please remember our Brother Sir Knights and keep their families in your prayers.

Civic Award and Star Assembly Award

I offer my congratulations to the two assemblies who received the following Fourth Degree Awards:

• Assembly #2636 Padre Pio (Park City and East Salt Lake Area) who received the Civic Award
• Assembly #3586 Rev. Msgr. Robert C. Pollock (Bountiful) who received the Civic Award. Also, this assembly was the only one who received the prestigious Star Assembly Award.

Continued on page 2
State Deputy’s Message (Cont.)

The most important thing is to be able to clearly articulate why you joined the Knights. This personal story means far more than a jumble of statistics about Coats for Kids, Special Olympics, the way the council helps the parish. Here is a very successful three-step process:

1. Tell the candidate a personal story about why you joined and how the Knights have made your life and your family’s life better.
2. Ask the candidate to share what is important in their life and their family’s life.
3. Tell the candidate how the Knights can address those important things, and how their skills (painting, carpentry, etc.) could be a great addition. Ask the candidate to join.

It’s that easy. Have three Knights in your council follow these steps with one member each month and you could very well end up with many more than four members.

Then what happens? Remember these new Knights. Reach out to them and involve them in your activities, particularly the ones in which they expressed an interest. Communicate with them, send them emails, call them, talk to them at Mass. Involve them in the council and they will involve themselves in your activates.

Do these things and your rewards will be great. You will be much closer to Star Council. Your council will be stronger with more active, focused, Knights. But the rewards go father than that. Your council will have a stronger, brighter future. This is what every officer’s goal should be after all, to leave the council in better shape than when he took over.

Vivat Jesus!

Andy Airriess
Utah State Deputy

District Master’s Note (Cont.)

To Be a Patriot Award

Established in 1985, the “To Be A Patriot” Award annually recognizes the three best patriotic programs conducted by Fourth Degree Assemblies each fraternal year.

The assembly must submit a report on their single best patriotic activity on form #TBP-2 and send it directly to the Utah District Master by May 30th, 2018. Entries are judged at the district, provincial and supreme levels.

Civic Award

The Civic Award is a tribute to the spirit of patriotism and national pride exemplified by the assembly’s program of activities.

In order to qualify, the assembly must conduct and report at least four varied patriotic programs held within the fraternal year.

The application for the Civic Award (#2321) must be received by the Utah District Master no later than May 30th, 2018.

Star Assembly Award

The Star Assembly Award was first awarded in 2016 for the 2015-2016 fraternal year.

Assemblies that excel in membership recruitment, sponsoring patriotic programs in their communities, report to the Supreme Council office and keep their members and others informed or assembly activities are eligible to earn the Star Assembly Award.

Remember with faith all things are possible.

Wishing you all a Happy New Year.

Utah District Master
V.J. Simonelli & his wife, Lori

Take a Look at 2017!
We saw some amazing milestones during the past year, including crucial disaster relief efforts and vital support for persecuted Christians in the Middle East.

State Program Updates

See all the upcoming activities and events going on in the state. [http://utahknights.org/](http://utahknights.org/)

Supreme Program Kits All kits can be ordered by calling 203.752.4016 or visiting [www.kofc.org/forms](http://www.kofc.org/forms)

PROGRAM SPOTLIGHT – Mid Year meeting at St John the Baptist on January 6th from 8:00 AM to 4:00 PM.

- **Knights of Columbus Diocesan Science Fair** at Juan Diego will be February 10th 2018 at 8:00 AM to about 1:00 PM, Al Martinez is the chair for this event and can be contacted at 801.706.3615 or zenitharmy@gmail.com
- **Coats for Kids** was another warm year for those beautiful kids that we could meet. In November and December, three separate distributions were held at locations throughout the state. During the first distribution at Catholic Community Services (CCS) in Ogden, over 650 children received new and gently used winter clothing items. The second distribution took place at CCS in downtown Salt Lake City. At that time, 362 kids also received warm winter coats, hats and gloves. The third event was held at Walmart in Spanish Fork on December 9th, 2017. Knights throughout the state have pooled their resources, and in some cases teamed with parishioners, to purchase new coats and also gather many gently used coats for donations to needy kids. As you can see from these pictures, an exceptional spirit of charity and love was experienced by all those who participated.

- Order **Free Throw Championship Kit (#FT-KIT)**
- Begin collecting data for the **Annual Survey of Fraternal Activity (#1728)**
- New Requirement for Columbian Award: To earn the Columbian Award, councils must now conduct at least four Domestic Church programs. Visit [kofc.org/domesticchurch](http://kofc.org/domesticchurch) for the most up-to-date list of eligible programs and activities and to find resources that will help your council conduct them.

Holy Father’s Prayer Intention

RELIGIOUS MINORITIES IN ASIA: That Christians, and other religious minorities in Asian countries, may be able to practice their faith in full freedom.

*Offered in Solidarity with Pope Francis*
Membership Memo

At the time of writing this I am preparing for our upcoming Midyear Meeting. I am very excited for the meeting and I think the key to anything is preparation. In regards to membership, we are well below where we should be at for this time of year… midyear – half way point. We should be at half of our membership goal. At the Organizational meeting, we agreed and had a plan to do one Admission Degree per month per district, but we haven’t come anywhere close to this.

This has me asking the question: did we prepare to grow, to recruit? At the State level, we had a plan but it doesn’t appear that the councils put that plan into action or had a plan of their own. Does each council have a plan for how to grow and make themselves sustainable? If you haven’t thought about this or come up with a plan it isn’t too late. I encourage each council to sit down and either review their plan or come up with one for how they will recruit for this 2nd half of the year. Ask yourself, is what you are doing working? What can you change? We have a couple of councils that are on track or have exceeded their goal, which is fantastic! This review will help identify strengths and areas for improvement.

As I stated, I feel the key to anything is preparation, and if you take the time to plan it will pay off. I may have shared this before but I think it still rings true, there is a quote that is normally attributed to Benjamin Franklin: “Failing to plan is planning to fail.” If I, or any of the state officers can assist in your planning, please let us know.

I look forward to our second half of the year.

Vivat Jesus!

Nick Nielson
State Warden

Upcoming Degrees  (Please see State website calendar for degrees)

Admission Degrees
• 1/3 – Our Lady of Lourdes, Magna – Council 9731. Registration at 5:30 PM
• 1/7 – Cathedral of the Madeleine, SLC – Registration at 4:30 PM
• 1/24 – St. Vincent de Paul, Holladay – Council 13297. Registration at 6:30 PM

Formation and Knighthood Degrees
• 1/13 – St. Vincent de Paul, Holladay – Formation. Registration at 12:30 PM
• 1/13 – St. Vincent de Paul, Holladay – Knighthood. Registration at 2:00 PM

Patriotic Degrees
• 2/24 – St. George, St. George, UT
  o Registration – 12:30 PM
  o Degree – 1:30 PM
  o Mass – 5:00 PM
  o Social – 6:00 PM
  o Dinner – 7:00 PM
Insurance Assurance
WHAT DOES A CATHOLIC LIFE INSURANCE COMPANY LOOK LIKE?

It’s an important question to ask. As you consider all the options for your family’s life insurance and financial services, you might wonder if any of them are actually unique. After all, every life insurance company sells life insurance.

However, the Knights of Columbus is, in fact, unlike any other company. We do things differently — because both our faith and our members demand it.

We call it the Catholic difference. Here are a few of the things that make us unique:

- We invest morally. The Knights of Columbus screens all of its investments according to guidelines published by the United States Conference of Catholic Bishops. We will not invest in companies that deal in abortions, pornography, embryonic stem cell research, human cloning, and related endeavors.
- We support the Church. Last fraternal year, the Knights of Columbus Supreme Council and local councils together donated $48 million to the Church. The Order gives generously through various programs such as the Refund Support Vocations Program (RSVP), which, in partnership with our councils, has provided more than $67 million in scholarships to more than 110,000 men and women pursuing religious vocations since 1981. The Knights also helped to restore the facade of St. Peter’s Basilica in 1999 for the Millennial Jubilee and purchased satellite equipment that has since broadcasted the recent popes’ messages to the world. The Order’s aid to the Vatican and the Pope is ongoing, with an annual donation from the proceeds of the Vicarius Christi fund given to the Holy Father for his personal charities.
- We put our Catholic families first. We are not a commercial company. We have no stockholders. We answer only to our members. We return a share of our profits through dividends to our participating policyholders, and we donate generously.
- We have given more than $1.55 billion to charity in the last decade. Most of these funds are generated by proceeds from our insurance business. The proceeds have gone to causes such as pro-life initiatives, disaster relief or aid to persecuted Christians in the Middle East — wherever help is needed most.
- We put ethics first. Our corporate commitment to ethics and our ethical business practices have been applauded by the business community. Recently, the Ethisphere Institute named the Knights of Columbus a “World’s Most Ethical Company” for the third consecutive year. We are currently one of only two companies to have earned the designation in the “life insurance” category.

Our members, their spouses and their dependent children have exclusive access to our insurance program. Working with your brother Knight Field Agent, you can purchase top-quality products to protect your family’s future, all while knowing that you are supporting an organization that shares your faith, your beliefs and your values. More than 130 years after our venerable founder, Father Michael J. McGivney, set our insurance program in motion, we strive to stay true to his mission and our commitment to our members and our Catholic difference. Other companies may come along and try to convince you that they are just like us. Imitation is the sincerest form of flattery. But on closer examination, you will find what you always suspected: There is only one Knights of Columbus. We’ll be happy to get to know you better and show you that being Catholic always makes a difference.

Your Brother Agents,

Gene Trombetti                  435.862.5545
gene.tombetti@kofc.org

Tom Pinelle                     801.472.1074
tom.pinelle@kofc.org

Carlos Lira                     801.637.4900
carlos.lira@kofc.org

Doyle Johnstun                  801.390.4991
doyle.johnstun@kofc.org

www.kofchuardagency.com
Council % of Membership Goal as of 01/03/2018

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District Deputies % of Membership Goal as of 01/03/2018

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Supporting the Future of the Church

This past November we celebrated Vocation Awareness Week, asking prayers for young men and women as they discern God’s plan for their lives. KofC.org featured various vocation stories, including that of Father Ryan C. Boyle: “I flew cargo planes all over the world, including combat sorties into Iraq and Afghanistan. But I knew that the Lord was calling me to soar even higher. … After many hours of prayer — often while flying at 35,000 feet — and encouragement from priests and friends, I decided to trade in the flight deck for the altar.” Father Boyle’s story reminds us that God calls people from all walks of life to incredibly new experiences. Help us support such vocations through the Knights of Columbus Refund Support Vocations Program (RSVP). Visit kofc.org/vocations for details.

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