

State Deputy's Message

Nobody knows everybody; everybody knows That is the ultimate answer to the somebody. questions "Whose responsibility is to recruit?" and "How do we retain our Knights?" and "How do we help our brother Knights?" If your council is looking to one person to handle recruiting, you will not likely make your goal. Why? Nobody knows everybody. Nobody in your council knows all the prospective members in your parish. Nobody mixes in all the circles, nobody goes to all the masses, nobody attends all the church functions. But, everybody, that is collectively all the members of your council, knows someone in the parish who would make a good Knight. I'm not saying they are the ones who should do the recruiting, but they can certainly help identify candidates for you.

This particularly true for the church drives we do. Use the next month to poll members of the council who attend masses different than the one you attend and get names and contact information from them. Or, get the members from your council who attend the different masses to work the drives during the masses they attend.

This process goes beyond recruiting too. A surefire way to retain your Knights is to keep them active. Communication with your Knights is critical. But, nobody knows everybody; everybody knows somebody. Having trouble reaching some Knights? Ask the active members of the council for Knights who know them. Get contact information and reach out to those Knights who have not participated in an activity recently.

Continued on page 2

District Master's Note

Thank You

I would like to thank Council #5347, Fr. Pat (Pastor of St. Henry's Church) and Grand Knight Leo Galvan in Brigham City and Assembly #1429 for hosting the Fourth Degree Exemplification held on 9 September 2017. We brought in 9 new Spanish-speaking 4th Degree Sir Knights. Kudos to all.

Just a word of appreciation for the 4th Degree Exemplification Team for a job well done:

Marshals: Todd Holzhauser, Stacey Yeager and Dan Castelli Historian: Greg Keller Register: Joseph Garcia Narrator: Patrick Dougherty Defender: Rick Kump Expositor: Ron Mecham Audio/Video: Vince Toscan & Karl Van Maren

A Special Recognition

A special recognition and appreciation goes out to District Marshal Ray Folks for serving the southeast area for several years. Thank you Sir Knight for your dedication, support and commitment to our Order.

Newly Appointed District Marshal (southeast)

At this time, it is a privilege and honor for me to introduce Frank Carmona as the new District Marshal for the southeast region. Welcome to our team.

Continued on page 2

State Deputy's Message (Cont.)

Go down your roster, I bet you can find a dozen or more names of men who used to be more active than they are now.

It is very easy to ask only those who come to meetings to work on programs. But are you are helping your council by doing this? Are you helping your Knights doing this? Just as inviting men into the order is a habit, working on programs is a habit and not working on programs is a habit. If you can bring back Knights who are not recently active, imagine all the additional charity your council will be able to provide. In addition, imagine all the benefits you will be giving your members who are not currently active. You will be providing them with the opportunity to do good and to receive the graces that come with it. YOU will be benefiting YOUR members be keeping them active. You will be benefiting your parish and the community at the same time.

Giving ALL your members the opportunity to do good is ideal. However, some of your council members may be unable to participate because illness or disability. Again "nobody knows everybody; everybody knows somebody" is your friend. You might not know all the members in your parish who are having issues. You might only know you have not seen them in a while. But somebody in your council knows them. Reaching out to members in need is a critical part of being a leader. If ill, find out what you and your council can do to help. If disabled, do the same, but also submit for a disability waiver for them, releasing them form the need to pay dues.

Involve all members of your council in some way. Your council, individual Knights, and parish will be better off for it.

Vivat Jesus!

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Andy Airriess Utah State Deputy

District Master's Note (Cont.)

Upcoming 4th Degree Exemplification

The next 4th Degree Exemplification will take place on Saturday, 18 November 2017 at 1:30 pm at St. Francis Xavier Parish in Kearns. All information is on the State Knights of Columbus website.

Grand Knights and Faithful Navigators, please take the time during both Council and Assembly meetings to promote the Fourth Degree Exemplification and encourage Third Degree or lower members to attain the title of Sir. Knight.

Provincial Meeting

I would like to recognize Rev. Thomas J. Meersman Assembly #2577 for their participation in providing a continental breakfast and Fr. Dominquez Assembly #1144 for providing the hospitality lunch at our recent Fourth Degree Provincial Meeting at St. Vincent DePaul Church in Holladay. A special thank you to Art Grant, PFN. Kudos to all.

"Sir Knight is more than a title...it's an honor!"

Yours in Christ, VJ Simonelli Utah District Master



Holy Father's Prayer Intention PARISHES: That our parishes, animated by missionary spirit, may be places where faith is communicated and charity is seen.

Offered in Solidarity with Pope Francis

2

State Secretary's Corner

RETENTION IS A MUST

We would hope all our councils have their retention committee up and running. Communication is at the heart of all successful retention efforts. Face-to-face contact is always the most effective method to show our brother knights they are valuable members of the council.

We also need to keep in mind a lot of our members don't come to business meetings. Our brother knights want to be a part of an activity. Be sure to contact them! The key to this is having a council directory.

Retention begins at the Admission Degree. Please follow these simple steps to retain these new members in your council:

- Proposer brings the candidate to the Admission Degree. He introduces him to everyone in attendance. This is the candidate's special day.
- Make sure your new member has a good mentor in place to make sure he is comfortable in his new surroundings. Be sure to ask what his interests are and bring him to the first few council meetings. Get him active in your programs.
- Show him the value of membership in the Knights of Columbus. A member that feels he is a part of and is contributing to the success of the council is highly unlikely to leave.
- Most importantly progress him through our Formation and Knighthood degrees.

Retention must begin at recruitment. Maintain a variety of meaningful programs and make sure every man and his family are important. Personal contact is key and is essential in your retention efforts.

Our State Deputy, Andy Airriess has high expectations for membership growth this year and retention is an integral part of this effort.

ONE ADMISSION DEGREE PER DISTRICT PER MONTH MINIMUM IS NOT AN OPTION IT IS A MUST IF WE ARE GOING TO BE SUCCESSFUL!

STAR COUNCILS START WITH ADMISSION DEGREES!

If I can be of any assistance, please reach out. Your state council team wishes you every success.

Vivat Jesus!

Rick Kump Utah State Secretary/Membership Retention 385.217.3775

3

State Program Updates

See all the upcoming activities and events going on in the state. http://utahknights.org/

- Supreme Program Kits All kits can be ordered by calling 203-752-4016 or visiting kofc.org/forms.
- Soccer Challenge Sunday 15 Oct, registration at 1PM, start at 2PM, same location St. Joseph the Worker Church 7405 S. Redwood Rd., West Jordan. Contact Mike Anglin for more info, patrickdougherty123@comcast.net 801-352-0697
- Essay Contest Order kits from Supreme (#EA-KIT) incorporate Catholic Schools and Religious Ed programs at your parishes, contact Tom Giron, giront58@msn.com 801-867-3347
- Coats for Kids Start fund raising now or plans to fund raise, orders to Supreme need to go in by 14 October and distribution will be at CCS on November 4, 2017. Contact Michael Derrick for ideas and info., mderr548@gmail.com, 385-444-8143
- The 5th Sunday Rosary Program (weekend of 28-29 October) encourage greater devotion to the Blessed Virgin Mary
- Upcoming October events: Charitable Service Outreach Week 1-9 Oct, Hold Council Church Drives 7-8, 14-15, and 21,22 Oct, Order Christmas Poster Contest Kit (#CPC-KIT) by 14 Oct, Council Admission Degree during month, Order Free Throw Championship Kit (#FT-KIT) 29 Oct.

PROGRAM SPOTLIGHT - Building the Domestic Church. "The family as domestic Church is central to both the work of the new Evangelization and to the future sustainability of our parishes – also the future sustainability of the Order" Carl Anderson, Supreme Knight. Building the Domestic Church is one concrete way that the Knights of Columbus, in solidarity with Pope Francis, can offer "holy and loving families" for the Church's mission of evangelization in our time. Order and distribute Building the Domestic Church – The Family Fully Alive (#10162) brochure to each member in your council https://www.kofc.org/en/resources/domestic-church/building-domestic-church.pdf . Also, visit this page for complete details on this most beneficial and worthy program. http://www.kofc.org/en/domestic-church/parish-programs/family-fully-alive.html

<u>Fraternal Leader Training Webinars.</u> Join the Supreme staff of the Fraternal Mission Department as they discuss relevant topics for effective council operation, membership recruitment and conducting charitable outreach programs that engage council members and build a stronger council. Have you missed any of the previous Fraternal Leader Training Webinars? Don't worry, they are still available in the ON Demand Webinar Portal http://www.kofc.org/en/members/resources/membership-webinar.html.

Upcoming Degrees (Please see State website calendar for degrees)

Admission Degrees

- 9/5 St Francis of Assisi, Orem 6:30 PM
- 10/3 St Francis of Assisi, Orem Council 1136. Registration at 6:30 PM
- 10/4 St Olaf, Bountiful Council 5502. Registration at 5:30 PM
- 10/21 St George Council 10733. Registration at 6:15 PM
- 10/25 St Vincent de Paul, SLC Council 13297. Registration at 6:30 PM
- 10/26 St John the Baptist, Draper Council 12181. Registration at 7:00 PM

Membership Memo

Lesson from a children's movie

As the state membership director, I like to give you the facts so you will know where we are at for the whole state. So you can adjust and know where to improve or help out, through Unity as an entire jurisdiction. As a jurisdiction, we are falling well short of where we need to be. Here are the facts as of September 20th:

- We held only 4 Admission degrees, only 3 of which were scheduled on the calendar. Our goal is 11 per month. That's 1 Admission degree per month, per district.
- We added 7 new members, or goal per month is 23.
- Only 4 councils recruited a new member this month
- We have 25 out of 37 councils that have not recruited a single member year to date. That's 68% of our councils not recruiting.
- Only 2 State Shining Armor awards have been given out this year. This is a great program, encourage all of your members to achieve this award.

Recently I visited my niece for her birthday and we watched the children's movie *The Boss Baby*, and a line stuck out to me. There was a point where two of the characters are on a bike and about to hit a tree and the baby says, "Aim for failure and you'll always succeed." The older kid steering the bike asks "What!?" and just before they hit the tree the baby yells "Aim away from failure!"

The point I'm trying to make is like the older kid in the movie who was saying he couldn't do something like ride a bike without training wheels, we are doing the same thing giving excuses why we can't recruit. Like the older kid in the movie, we are aiming for failure, and with excuses of why we can't recruit we will succeed in failing. But, I'm asking you to "Aim away from failure!"

The first quarter of the fraternal year is now over, let's work together, make up for the first quarter, and have a strong year. October is one of the months where your council should be holding a church drive. If your council attended the Organizational meeting, they received a church drive kit provided at no cost to help with your efforts. Regardless of having a kit or not, work with your pastor and hold a church drive in October.

An additional incentive will be provided to each council that recruits two or more Knights from a church drive in October will be awarded a copy of the coffee table book *By Their Works* that features famous Knights (Babe Ruth, Vince Lombardi, among others) and their contributions. District Deputies will have to confirm that the reason the council recruited two or more in the month was the result of a church drive.

Vivat Jesus!

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Nick Nielson State Warden

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Feeling helpless as you watch the news? Here's how you can help.

Hurricanes Harvey, Irma, Jose, Katia, and now Maria, every few days there are more stories of unfathomable destruction in the wake of these Hurricanes, and the season does not end for two months. Thousands have evacuated their homes, many of which have been damaged or destroyed. According to Puerto Rico Resident Commissioner Jenniffer Gonzalez, "The devastation in Puerto Rico has set us back nearly 20 to 30 years."

The victims of these storms desperately need your help.

First, please pray. Pray for the victims and their families. Pray for the men, women and children in the storm's path. Pray for recovery workers as they navigate through dangerous conditions, risking their own lives to rescue those left behind. Share these prayers with your family, friends, parishes, communities and councils. Ask your pastor to lead these prayers after every Mass. Offered together, our prayers can be stronger than the most powerful storm. (http://www.kofc.org/un/en/news/releases/praying-for-hurricane-victims.html)

Second, give what you can to Disaster Relief. Even small contributions make a big difference. One hundred percent of the proceeds will go directly to relief efforts. This includes providing immediate needs of food, clean water, shelter and other necessities. (https://www.kofc.org/un/en/secure/charities/disaster-relief.html).

Third, spread the word. Supreme has created two flyers for immediate distribution. Hand them out to people in your community. Go door to door. Print copies for your pastor and ask if you can insert them in your parish bulletin. You can also post the fliers on personal and council social media accounts. Tweet about the relief. Share our YouTube videos. Sharing these links will cost no more than a few seconds of your time, but they can make all the difference in the life of another.

Finally, help local Knights. The State Councils in the affected areas are coordinating various efforts and will be updating their sites with information about specific ongoing needs.

Click here for the Texas State Council website. http://www.tkofc.org/news/v/hurricane-harvey-update

You can reach out to the Florida State Council by clicking <u>https://www.facebook.com/Knight-of-Columbus-Florida-State-Council-1996303473989568/.</u>

